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& \text { AUGUST } 25, 2022 \\
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THE COURT: Okay. So let's go back on the record. And, Mr. Pinoli, you're still under oath.

THE WITNESS: Yes. Thank you. Good morning, Your Honor.

## CROSS-EXAMINATION:

BY MR. JOHNSON:
Q. Mr. Pinoli, yesterday we were looking at Exhibit
D. When we stopped the hearing yesterday, we had just discussed the last email in Exhibit D, which was dated January 17, 2020.

And it's -- the number on the bottom right is 135. And I'd like to go to the page before that, which is 134. If you'll take a look at that?
A. Sure. And if you don't mind, I'm going to grab my glasses. I didn't bring those up to the stand.
(Discussion held off the record.)
THE COURT: You can keep going, Mr. Johnson.
BY MR. JOHNSON:
Q. Okay. Mr. Pinoli, are you on page 134?
A. Yes, sir. I am.
Q. Okay. This is an email dated January 18, 2020, and it appears that you wrote that email. Is that correct?
A. Yes.
Q. Can you just -- can you just read the email on the bottom of this page to yourself, please? Please let me know
when you're done with that page.
A. Okay.
Q. Okay. So in the second paragraph of this email, it states as for Camp Willits, George's son, Craig, a CDF fire prevention officer, I think just built a new house on this property.

And they continue to make significant improvements to it. I doubt they have an interest in selling. Do you see that?
A. I do.
Q. The reference to George, is that George Dudley?
A. Yes.
Q. And when you and Mendocino Railway were evaluating the different properties that may potentially be available or functional for your site, were you also taking into consideration the potential cost of purchasing the respective properties when you made those evaluations?
A. In some respects, I do believe so.
Q. Okay. And then in the next paragraph, it says there is a parcel for sale just a wee bit to the west. And then it has a reference to 2500 West Highway 20 in Willits.

It is accessed through what we call the Blanch Field Crossing. This is the property that has burned several times. Access off Highway 20 isn't easy, but it isn't miserable, either.

Do you know what parcel is being referred to there?
A. It was, as I recall, a piece of property uphill. It is uphill from -- certainly, from the subject property, and uphill from the Dudley property.

And, as I recall, it was a piece of property that was for sale that we were using maybe as a comparable.
Q. Okay. So you do not believe that it was a property that would function for your site?
A. No. Once -- really, once you depart heading west from the $K 0 A$, the grade, the ascent up the east face of the coast mountain range is steep.

It almost approaches a three percent grade, and so everything is uphill. There is nothing really flat uphill of the KOA property, the subject property, for that matter.
Q. The cutter -- the Cutter Lumber property is flat, isn't it?
A. It is, but it has, as I described in my earlier testimony, significant barriers. The accessing from Cutter across --
Q. No. I remember. I just wanted to ask if it was flat?
A. The Cutter property is flat.
Q. Thank you. The next sentence in the email that we were looking at from January 18th states, "I think our best bet is to buy a fraction of $K O A$, or to see about buying the old Cutter property."
"They have done nothing with it since the new owners acquired it."
"I went on a quest to find out who owns it, and you had me work through Hampson (phonetic), who, as I recall, never followed through."
"We could revisit either $K O A$ or Cutter, if you'd like."

So would it be correct to say that at that time, you thought that the best options were the Cutter property or the KOA property?
A. At that time.
Q. Okay. And, then, if you continue in this email, it states on the bigger question, and then in quotations it says, "(Robert, what do you think? Several thoughts.)"

And then you list one. It states, "One, our station, while beautiful and on the national register, is not an ideal location."
"Two, the purpose of Remco was to get us on Main Street with better visibility for all Mendocino- and coast-bound traffic."
"And, three, if it's the best visibility we seek, then I previously suggested this off Shell Lane."
"This is on the NCRA main line, and what makes sense if we're serious about acquiring the tracks from Willits to Cloverdale."

So based on the statements here, it appears that the visibility of your station is very important to Mendocino Railway. Is that correct?
A. From a -- for evaluating this from an excursion basis only, that is a factor.
Q. So visibility played a major role in your decision-making process, as far as what sites would be the best. Is that correct?
A. At the time the email was written, it was a conversation that was ongoing, so it was an exchange of ideas.
Q. Okay. But is it correct that at that particular time, visibility was an important factor that you were taking into consideration when you were deciding which property would be most appropriate for your station?
A. I wouldn't say that it was an important factor, but it certainly was a factor.
Q. So you claim that it's not important where the -whether or not the property is visible?
A. I -- I -- I -- again, I'm not trying -- my answer isn't trying to be obtuse. I'm not saying that it was an important factor, or that it wasn't an important factor.

I'm saying that it was a factor, and that in an ongoing discussion with my colleagues, it was something to consider.
Q. And I see that throughout Mendocino County, these days they have significant billboards relating to the rail bikes and the Skunk Train. Is that correct?
A. There are billboards.
Q. And Mendocino Railway has made a decision to spend money on marketing of its services. Is that right?
A. It's no different than what the railroad has spent in the past.
Q. Okay. And -- and as far as tourists and sightseeing, most of the billboards that have been erected in Mendocino County relate to those type of services. Is that correct?
A. They do.
Q. Okay. And are there billboards that -- that -that seem to reference the freight availability that can be
found on the California Western Railroad?
A. There are not.
Q. Is there any advertisement of freight services by the California Western Railroad at this time?
A. There are.
Q. Where is that located?
A. On the railroad's website.
Q. Are there any on billboards?
A. There are not.
Q. And if you look at the paragraph labeled No. 3 in this email, it references property off of Shell Lane. Is that correct?
A. Yes.
Q. And that Shell Lane is located in Willits?
A. It is.
Q. And can you -- is that property visible on Exhibit 3?
A. It's not visible on Exhibit 3. And yesterday when we were talking about that location, if the map were extended, it would be down in this general area.

The new alignment of the 101 corridor and the -- what I'm pointing to is Exhibit 3, but the new alignment of the 101 corridor is to the east of what's depicted in Exhibit 3.

And the Shell Lane property is to the southeast of the lower right corner of Exhibit 3.

MR. JOHNSON: I'd like to have this marked.
(Respondent's Exhibit P was marked for identification.)

BY MR. JOHNSON:
Q. This is a map that has been marked Exhibit P. Take a look at it. This map has been marked Exhibit P. It appears from my understanding that it relates to the portion that you were just discussing, or the property and the area you were just discussing on Exhibit 3. Is that correct?
A. Yes.
Q. Okay. And if you look at the middle of the -- the top of the page, or middle of the page, it appears that it states Mendocino Railway in a couple places.

Would that represent the Mendocino Railway line?
A. Yes.
Q. Okay. And that would be on orange portion, or the orange portion on Exhibit 3. Is that right?
A. Yes. This area right here.
Q. Okay. And, then, there's the area on the map where they have some red parcels that are outlined. Do you see those?
A. I do.
Q. It appears to want to say Shell Lane holding LLC?
A. Yes.
Q. And then next to that -- next to those red parcels, there is also some parcels called Peters -- Erica Peters. Or Peters, Erica Dawn. Do you see that?
A. I do.
Q. And the parcel that you were referring to on Shell Lane in this email in No. 3 that we were just discussing, is that parcel that you were mentioning there, is that located

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somewhere on this Exhibit P?
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A. Yes.
Q. And what parcel would that be?
A. Ending in what I believe is -07.
Q. Is that the Peters parcel?
A. Yes.
Q. Okay. So -07 , that would be the parcels that appeared, or the parcel that appears to have a couple of buildings on it. Is that right?
A. Yes.
Q. And then what about the parcel next to it, the Erica Peters parcel that looks like it ends in -06 . Was that evaluated?
A. I don't believe that it was.
Q. Okay. And what about the Peters parcels referenced? It seems to be just a little to the north. There's a few parcels, Erica Peters' parcels, that seem to boarder the Mendocino Railway.

Do can you see those parcels?
A. I do.
Q. And were those evaluated?
A. I don't believe that they were. We have in the past, because this is an area of significant trespass and criminal or illegal activity, encountered problems.

And as I recall from the right-of-way maps that we had, I believe there was different ownership if I'm recalling correctly, that it hasn't always been a contiguous family or the same name.
Q. Okay. But you didn't evaluate this area?
A. No.
Q. Why didn't you?
A. Well, I mean, just from looking at this map today for the first time as you have it displayed here on the Exhibit P, there are several issues.
Q. I'm not asking about the issues. I'm asking why you didn't evaluate it.

THE COURT: I think he's trying to explain that to you. There were several issues as to why you didn't evaluate it?

THE WITNESS: That's correct.
MR. JOHNSON: I'm sorry.
THE WITNESS: As:I'm looking at this map today for the first time, the issues that $I$ see is that in Exhibit 3, which is up here, you have the main line of the California Western Railroad.

You have the main line, not yard limits of the NCRA. And you have this piece of property right here, which is on Exhibit $P$, referring to the Peters property.

Well, the first thing that I'm looking at is that if you were going to install a wye track, it would be almost prohibitive, because, again, you're talking about the main line of another yard. BY MR. JOHNSON:
Q. But isn't it true that you could potentially access these parcels off of your orange line on Exhibit 3? It appears that they border.
A. There is the potential for that.
Q. So just to clarify, though, when you were referencing the Shell Lane property on Exhibit D, the email we were just looking at, you were, effectively, referencing the Peters -- Erica Peters parcel that ends in -07 on this map?
A. That is correct.
Q. Will you circle that for me?
A. Sure.

MR. BLOCK: Which is being circled?
THE WITNESS: I circled the 07.
BY MR. JOHNSON:
Q. The parcel that you were referencing in your email?
A. Well, without having the image of what $I$ was referring to in my email in front of me, I don't know that that's possible.

Because if I circle something, I certainly don't want to include more than what was there.
Q. Okay.
A. I'm happy to put on "X" on the building.
Q. Okay. Well, just if you know. I'm asking you if you know what parcel you were referring to, or what property you were generally referring to in the email.

If you could somehow reflect that on the map, I would appreciate it.
A. If it's acceptable, I will draw a line around the building just to highlight the building.
Q. Okay.
A. And I've gone ahead and done so.
Q. Thank you. And do you recall -- do you recall any acreage related to this property about how big it was?
A. As I recall, I think it was about five or six acres, maybe.

THE COURT: SO I'm a little confused here. I'm just going to interrupt. So show me on my map. Will you draw?

Because there's a dark orange line on this particular piece of property, and then this kind of just over here, and then down.

So is it this property here that you're looking at?
THE WITNESS: Yes. This property here. I don't want to draw on your map.

THE COURT: Go ahead, and draw on my map. It's okay.

THE WITNESS: It was that billing that we were looking at.

THE COURT: But which parcel is it?
THE WITNESS: I believe it's this parcel, here.
There's no defined lines, so I don't know if this parcel extends all the way up to here. But it extends down to here.

So if it is truly this parcel, then, yes, I would highlight that. But...

THE COURT: You're not sure.
THE WITNESS: I'm not certain.
MR. BLOCK: I can't see which building?

BY MR. JOHNSON:
Q. Maybe you can just state it for the record. Is it the building on the south?

THE COURT: It's on the south.
THE WITNESS: So I highlighted that building.
MR. BLOCK: You want to show Mr. Johnson?
BY MR. JOHNSON:
Q. Thank you. And just to clarify, it was your belief that the property you were referring to in your email was approximately five or six acres?
A. Yes.
Q. If you go back to the email, there is a number four that says there is and has never been anything redeeming about the Skunk Train's trip:from Willits depo proper to, let's say, Highway 20. It's the backyards of some very rundown houses and businesses.

As we know, the best part of the redwood route are the redwoods. We don't get those now days. We just tough the periphery.

Do you recall why you mentioned this in you email?
A. I think we were talking about -- earlier about placement of a station. So it was continued -- and visibility. So it was continued dialogue in the same spirit.
Q. So part of your evaluation as to what site would be appropriate was based on the site seeing from the train. Is that correct?
A. Yes.
Q. Okay. So if you go down -- we'll skip No. 5 on
this email.
If you go down to the last sentence, or paragraph, it says in summary, "I'm in favor of seeing the launch point for the Skunk Train move to a better, more visible location."
"I believe it needs to make long-term sense, though. What do we want the skunk to look like next year or in the future decades? Thanks. R.J. Pete."

So, again, visibility is an important factor. Is that correct, or not?
A. I think it's -- it's important, but it's also a consideration.
Q. And in this email, there's no reference to freight being evaluated in this email relating to what site is appropriate. Is that correct?
A. There is not.
Q. Okay. I'd like you to flip to page 133 on the bottom right of Exhibit D, which is the next email.

It appears -- the beginning of it appears on the bottom of page 133, and it is an email dated January 18, 2020, that says Mike Hart wrote?
A. Okay.
Q. Do you want to take a look at that real quick, and read that email?
A. I've read the email.
Q. Okay. Okay. The -- the email says, "Interesting property. It's ridiculously large, and steep. I would take the 12 acres over it any day, though.

I wonder if there might be a comparable use for some part
of it, and we can let the rest just burn every year."
Do you know what parcel that is?
A. I would guess -- I don't know what it is. If I had to guess, I would say that it would be the Dudley property, because that is 12 acres as we have discussed previously.
Q. And then if you go down a couple paragraphs, it says, "I have reached out to both owners, and neither would call me back." And, then, in parenthesis, "(KOA and Cutter.)"

So did Mike Hart reach out to those KOA and Cutter people?
A. He indicated to me that he did, and I don't know that he did.
Q. All right. And, then, the next paragraph says, "While I like the idea of visibility, I also like the idea of maintaining a lot less track."
"So getting entirely out of Willits isn't a horrible idea, and moving up the hill. Cloverdale adds an awful lot of miles."

So it was one of the factors in determining the site, evaluating it, if you could take care of less track?
A. I think it was one of Mike's comments, and one of his ideas. It certainly wasn't, you know, something that I subscribe to.
Q. And then the next paragraph says, "I do like your idea of being up near KOA."
"It has taken me a lot of years to come around to this position, as I had always hoped to work things out at Remco.

But perhaps leaving Willits behind and just having our own thing on the mountain makes sense. Mike."

So is it correct to say that it was your idea to put the station, or potentially put a station near KOA?
A. As it relates to these conversations, you know, again, looking to bring cohesiveness to our operations something that isn't as disjointed as it is now has been a long-term goal.
Q. Okay. If you go back to page 133, the email above is dated January 20, 2020, from Mike Hart, or that Mike Hart wrote. If you can take a look at that?
A. Okay.
Q. And if you look at the second paragraph, it says, "I really do think that 12 acres owned by George Dudley is worth having a call. Robert, are you going to contact him?"

Did you contact Mr. Dudly?
A. Via letter. And I recall speaking with his son.
Q. Okay. So you did contact him?
A. I did.
Q. And I don't see any discussion in this email, or statements that state that -- now that the Dudley property has been brought up a few times and is 12 acres in size, it doesn't appear that there's any discussion or there's a statement being made that the 12 acres is not sufficient acreage for your project. Is that correct?
A. I'm sorry. Would you repeat that question, please?
Q. Yeah. At this particular time in your
discussions, it doesn't appear that 12 acres is -- is too small a parcel for your project. Is that correct?
A. Yes. During the time this conversation was taking place, perhaps it wasn't a consideration of ours that we had expressed in email.
Q. If you go to the next page, which is page 132 --
A. Okay.
Q. -- there is an email in the middle of the page that states from Mike Hart, dated May 14, 2020. And it's to Robert Pinoli, Christopher Hart, Torgny Nilsson, and Dave Magaw. And the subject is Camp Willits.

Do you want to take a look at this email and read it?
A. All right. Okay.
Q. All right. It's:-- if the second paragraph -well, it's written to you. "Hi, Robert."

And then in the second paragraph, it states, "If we were to go to the -- if we were to go to the east of the crossing, we end up on the Meyer property, 20 plus acres with a ton of Highway 20 frontage, a lot of flat ground, and a very long tangent section of our railroad."
"We could build a station and plenty of car storage. The issue is that hikers, rail bikes, and trains, etcetera, need to trigger the crossing to head over the hill."
"It is a concern from a safety perspective, but, on the other hand, it is very attractive advertising that we are a railroad, and this is what is going on today."
"I can see a lot of people liking to be able to push the button."

My question is is this the first reference you're aware of for the Meyer property being considered for the project?
A. You know, I don't -- I don't recall if it is the first reference, or if it is something that we had talked about on the phone prior to.
Q. Okay. Well, do you think it is approximately in this time frame when you started to discus the Meyer property?
A. I think that that is a fair assessment.
Q. Okay. So that would have been sometime around May 14, 2020?
A. Yes.
Q. And there is also reference to, "We could build a station and plenty of car storage. The issue is that hikers, rail bikes, and trains, etcetera, need to trigger the crossing to head over the hill."

At that particular time, it doesn't look like transloading was an issue that you were evaluating. Is that correct?
A. Well, I think that Mike's reference to car storage certainly indicates that.
Q. Okay. But transloading -- the term "transloading" wasn't used. Is that right?
A. The term transloading was not used in this email.
Q. Okay. So is it also one of the services, I guess, that you provide is hiking on the railroad line?
A. That is correct.
Q. Would that be considered a railroad function?
A. From the standpoint that a passenger could take
the train to a destination, get off, and then hike back.
Q. So you consider hiking to be part of a railroad-type operation?
A. It -- I consider anything that involves the railroad to be a part of railroad operation.
Q. Okay. Is there camping on the line?
A. There is no railroad camping along the line. No railroad-owned camping along the line.
Q. And do you consider camping to be a railroad function?
A. The railroad has no camping facilities, so I wouldn't consider it to be a railroad function.
Q. Okay. And, then, if you go to -- if you go to the next paragraph in this email; it says, "We end up with over 1,700 feet of roadway for signage and visibility."
"As I recall, there is a very large, flat valley there up against the tracks that would make a great spot for station and parking."
"Just along the property, there is 2,200 feet of track that would make secure storage there. There is nothing but a few mobile homes and junction there."
"Obviously, the owner sees it differently. I do note that the owner doesn't show as living on the property, and lives in Glenn County, California."
"Evaluation with the county is only 165-K," or thousand. "Obviously, the owner would want more for it."
"We could probably move our current station to this location, and get a ton of press for doing so."

So it appears, from Mike Hart's perspective at least, that signage, visibility, and advertising are very important factors in determining what is the proper site. Is that correct?
A. I think from reading his email, that is an important factor.

And we were looking to do -- our goal is to put a transload facility in there, and a better billboard than we talked about earlier to advertise the transload of the freight services with the railroad that has that visibility.
Q. Okay. And it also appears that press is very important to Mr. Hart. Is that correct?
A. Based on this email, yes.
Q. Okay. And if you look down, there is also some parcel information for the Meyer property.

And I think we discussed yesterday some of the these parcels were zoned, or appeared to be zoned based on the emails as recreational, amusement/recreation. Do you see that?
A. I do.
Q. And I think Mr. Hart thought that that was a good type of zoning for what your operation was looking for. Is that correct?
A. I'm not certain what his thought process was. As I mentioned yesterday in my testimony, I'm not familiar with Mendocino County's amusement/recreational zoning. I didn't know that exists.
Q. Does recreational zoning seem consistent with

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transloading?
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A. No.
Q. Do you think most railroad stations are -- are zoned industrial, or are they zoned -- do you know what they're zoned?
A. I wouldn't be able to opine on that.
Q. Okay. If you go to the next page, page 131, Exhibit $E$, there is an email on the bottom date requested May 15, 2020, and it is an email from you.

Would you take a look at that?
A. Okay.
Q. And in this email, you state, "Quite familiar with that property. It was on the market for a year, and sold in the last two years, maybe. Since then, folks have moved tons of junk to it, I suspect for a legal grow operation."
"The biggest problem is being east of Highway 20."
"And pushing the button as in activating the gates for non rail-mounted traffic $I$ don't think will fly with the CPUC or FRA once they see what is going on."

Do you see that?
A. I do.
Q. And was that your opinion at that particular time?
A. With respect to pushing the button?
Q. Yes.
A. Yes. As I testified to yesterday, that is something that as someone who spent three decades in this industry wouldn't fly, and I described in detail the mechanisms for what is considered to be appropriate.
Q. So how would you -- if you were to take an operation of Mr. -- or take over and buy Mr. Meyer's property, how would you address this particular issue?
A. Using the DTMF technology that I spoke of yesterday.
Q. You said you think that technology would work for hikers, and rail bikes, and that type of operation?
A. It would definitely work for rail bikes and train operations. I'm not certain about hikers. I don't see hikers departing from that location.

Frankly, I would see them, if anything, taking the train to a certain point, and hiking from there west.
Q. Okay. And, then, the next paragraph says, "While praiseworthy, the cost to move the building would far exceed the cost to build something we want for our future operations."

And the next sentence says, "Would you like me to send a letter to John Meyer?"

So at this time, Mr. Hart was evaluating whether or not to move the whole train station located in Willits to the new site?
A. It was a suggestion of his, yes.
Q. And -- okay.

And if you go to the next email, which is on page 131, it is an email dated May 15, 2020, at 8:59 a.m. written by Mike Hart in response to the following up on what we just discussed.

It says, "We certainly could ask if they are open to
selling. Please do ask John."
"Yes. Totally understand that pushing the button would be problematic."
"As to moving the buildings, it would really just come down to selling that property. If we could find a buyer, that would make a lot of this work. Thanks, Mike."

So in response to this email, did you reach out to Mr. Meyer?
A. I did.
Q. And how did you contact him initially?
A. Via a letter.
Q. Okay. If you -- if you flip to page 108 in Exhibit D, do you see that?
A. I'm sorry. You said page 108?
Q. Yes.
A. That does not exist in this binder.
Q. It's a few pages up.

THE COURT: 108?
MR. JOHNSON: Yeah.
THE WITNESS: My pages go from 174, to 173, to 127, to 129. There is no page 108.
BY MR. JOHNSON:
Q. They're not necessarily in order.
A. That's not how we learned to read in school.
Q. Yeah. These are based on email training. THE COURT: You have to go up about six pages. THE WITNESS: I'm sorry.

BY MR. JOHNSON:
Q. I did this based on the emails. Sorry.
A. I'll find it. I was just looking at number order.
Q. If Mr. Block had just sent them in order...
A. There we are.
Q. Thank you. Sorry about that.
A. That's okay.
Q. So this is a letter dated May 16, 2020, to John Meyer, and signed by Robert Jason Pinoli.

Is this the letter you were referring to?
A. Yes, sir.
Q. And did you send this letter to Mr. Meyer?
A. I did.
Q. And in the letter, you state, "Dear Mr. Mayer, I'm sending this letter with an interest in acquiring the 20.26 acres you own at 1401 West Highway 20 in California, which is adjacent to the Skunk route." Is that correct?
A. If that's what it says, yes.
Q. Okay. I'd like to go back to the email that we were talking about.

MR. BLOCK: Page 131.
BY MR. JOHNSON:
Q. Page 131. Thank you.
A. Okay. I'm there.
Q. So, actually, if you go to page 130. The next email starts on the very bottom of page 130. It's dated May 23, 2020, and it's from Mike Hart. Those two over to page 131, it says, "Hi, Robert."

Why don't you take a look at that email.
A. Thank you. I've read it.
Q. Okay. It states, "Hi, Robert."

Back on this issue of $E D$. Is ED referring to eminent domain?
A. Yes. I believe that is exactly what Mr. Hart was referring to.
Q. Okay. So this letter was written on May 23, 2020, -- or this email.

So it was, effectively, written one weak after the letter that we just discussed that was sent to Mr. Meyer on May 16, 2020. Is that correct?
A. Yes.
Q. And -- and then the second sentence of this email says, "Is this site good enough to justify using ED if we don't get a reply to your letter? We need to come up with our plan."
"And, Robert, you have indicated that the property on the other side of the tracks, Dudley, is probably more difficult, as it is more developed."
"This one is vacant, and largely inexpensive today. All the buildings are temporary or mobile."
"I am fine with either approach, but want to make that plan about what we are going to do on this side of the hill."

I'm sorry. I read that wrong. "I do want to make a plan about what we want to do on this side of the hill, which property would you want to pursue unilaterally."

And the reference of pursuing unilaterally, is that meant
to be a reference to taking someone's property through the process of eminent domain?
A. It's Mr. Hart's email, so I'm not going to speak for what his thought was.
Q. When you read this email, did you understand what his thought was?
A. You know, he is contemplating back to the issue of ED, and he's asking me an opinion on if the site is good enough to justify using ED.

And that is certainly an opinion not for me. That's for legal counsel. So I --
Q. Okay. But my question to you is when you -- when you read this email, you understand that he was talking about potentially taking the property via eminent domain. Is that correct?
A. Yes.
Q. Additionally, this email reflects that -- states, "Robert, you have indicated that the property on the other side of the tracks, Dudley, is probably more difficult, as it is more developed." Is that a true statement?
A. That it indicated that the property on the other side of the tracks would be more difficult?
Q. As it is more developed, yes?
A. It is certainly a more difficult piece of property because of the natural barriers that present themselves.
Q. But my question to you is that did you, Robert, indicate that the property on the other side of the tracks, Dudley, is more difficult because it is more developed?

Did you make that representation to Mike Hart at some point?
A. I may have in a phone conversation.
Q. Okay. So one of the factors -- or, in this case, would it be true to say that the Dudley property -- a major factor in determining whether it was a major parcel to take or to buy was that it was more developed and would cost more money?
A. I think that that wasn't necessarily a factor in that it's a heck of a lot easier to work with a clean canvas, bare piece of property than to work around existing infrastructure that you are not going to use.
Q. Okay. But, again, was cost not a factor in purchasing the Dudley property?
A. We didn't even talk about a number with the owner.
Q. Was cost a factor in purchasing the Dudley property, how much it would cost to purchase?
A. At this point, I would have to say no, simply because I never had a conversation with Mr. Dudley's son about the price.
Q. Okay. So as of this -- as of this email of May $23 r$ d that was sent one week after the letter was sent to Mr. Meyer, had you -- do you know if you received any type of a response from Mr. Meyer at that time?
A. I don't recall.
Q. Well, the second sentence of this e-mail says, "Is this site good enough to justify using ED if we don't get a reply to your letter?"

Would it be correct to infer that probably you had not received a response from Mr. Meyer at that particular time?
A. Again, just because I -- if I would have received a response from Mr. Meyer, that wouldn't indicate that I would pick up the phone immediately and call Mr. Hart.

That's not how I conduct the operations of my company.
Q. Okay. So you don't know if you had received a response at that time. Is that correct?
A. I believe in subsequent email, that may have come up in relation to the subject property.

I didn't speak to Mr. Meyer until much later in May. I think it may have been into June. So that's at least what I remember.
Q. And this -- in this email, it also states at the last sentence, "I am fine with either approach, but do not want to make a plan on what we are going to do."

Excuse me, I keep saying that incorrectly. "I am fine wi.th either approach, but do want to make a plan about what we are going to do on this side of the hill."

It appears at that time Mendocino Railway did not have a plan for this site?
A. For Mr. Meyer's site?
Q. For any site?
A. We had ideas and an ongoing discussion.
Q. You did not have a specific plan?
A. That is correct.
Q. But even without a plan, you were initially discussing taking property by eminent domain. Is that correct?
A. Based on the emails, yes. Yes.
Q. Okay. I'd like to go to the next email on page 130. It's an email from Mr. Hart to Robert Pinoli. Why don't you read it?

MR. BLOCK: What is the date?
BY MR. JOHNSON:
Q. May 28, 2020.
A. Okay.
Q. If you look at the last sentence of this e-mail from Mr. Hart to you, it says, "I just know that we need to figure out where it is going to be so we can start planning budgeting and finding the money to make it happen."

Do you see that?
A. I do.
Q. Was -- was budgeting and finding the money factors in determining what site was most appropriate?
A. I think it's, you know, Mr. Hart, as I described yesterday, is a serial entrepreneur, in that he's flying at 60,000 feet when others often fly at 30,000 feet.

He's also an extremely anxious person, in that, in his opinion, everything needs to be done ASAP. And I'm a more methodical person, and that's how I run the organization.

So I think that what he's trying to convey here is his sense of, you know, let's get something done. Let's keep the project moving forward.

He's not putting anything on the back burner.
Q. Okay. But my question is was budgeting and
finding the money to make the project happen a factor in your analysis of what was the proper site?
A. It was a comment that Mr . Hart made, and it was not necessarily a factor in my decision. I -- my decision was based on what would work best for the ongoing and future operations of the railroad.
Q. Okay. Now, the decision on the -- on the site was made, effectively, by you and Mr. Mike Hart. Is that correct?
A. Yes.
Q. And you collectively made the decision on what's the proper site?
A. We did.
Q. And as part of that analysis, did at some point budgeting and finding the money to make the project happen go into the analysis of what is the proper site?
A. I think in our -- in our -- in our many discussions that we had, you know, we're talking about what it is going to take to fully develop a site.

And so, yes, I would say that we did have those discussions. And that was, you know, part of our ongoing conversations.
Q. Okay. so this -- this e-mail that we just discussed was May 28 th.

If you go to the e-mail on the same page, above it, it is dated almost a month later. It's January -- excuse me, June 26, 2020. And it's an email from you.

And I would imagine this email was to Mike Hart as well. Is that correct?
A. Yes. I would -- yes, it would probably have been replying in thread.
Q. Okay. So the sentence below, the first sentence says, "I guess all our conversations have been via phone since this last email. I can't find a more recent email in the thread."

So it would appear that you were -- you were, effectively, responding to the email thread relating to this subject. Is that correct?
A. Yes.
Q. Can you read this email to yourself, please?
A. I've read the email.
Q. Okay. In the first paragraph, there is a dot, and then it says, "KOA. I spoke:with Zack today. His cousin, who is his main partner, would be willing to sell."
"Zack tossed out a number of $5,000,000$. He said that is about the going rate for a park that generates $1,000,000$ annually."
"They purchased it for 3.3, or somewhere about, and put in a few hundred thousand. They were also open to a partnership, and want us to suggest the arrangement."
"Frankly, an outright purchase would be cleanest."
That paragraph is -- would it be correct to say that in that paragraph, you are referring to making contact with Zack, one of the partners at the KOA campground?
A. That is correct.
Q. So at this time by June 26, 2020, you had had conversations with the KOA about the potential purchase?
A. Yes.
Q. So that was being done in conjunction, or at the same time with your conversations that you were potentially having with Mr. Meyer?
A. That is correct.
Q. And, then, if you go down the next paragraph in this email, it says -- there is a dot, and then it says, "Meyer. I spoke with John today, and he said he was going to contemplate this over the weekend, and get back to me over Wednesday evening."
"If he doesn't welcome me reaching out to him again, I suspect he's going to want 450,000 as a starting point. I don't think we offend him if we offer $\$ 400,000 . "$
"He seemed hellbent on wanting to do the well and septic. I said, 'If you sell it to us, we'll do it,' as to not create further delay."

Is it your understanding that that paragraph is relating to conversations you had with John Meyer regarding the subject property?
A. Yes.
Q. And at that time, was Mr. Meyer developing -- in the process of developing his property?
A. I wouldn't say in the process of developing. He was contemplating, based on the phone conversation that we had.
Q. Well, your email says he seemed hellbent on wanting to do well and septic?
A. As I recall from the conversation that I had with

Mr. Meyer, he was looking to find ways to improve the value of his property.

And I had indicated that for our purposes, let us deal with the well and the septic because we -- based on what we're going to put in there, we would want to have a say as to where those go.
Q. But at that particular time, didn't he have a well permit and a septic permit? Do you know?
A. That I do not know.
Q. So you don't know if he was in the process of putting in a well and a septic system at that particular time?
A. I do not know that.
Q. So it appearing that by June -- would it be correct to say by June 26, 2020, the two main sites that you were evaluating for your project were the KOA site and the Meyer property?
A. Based on this email, yes.
Q. Okay. Even not based on this email, is it correct to say that at this particular time, those were the two sites you were focusing on?
A. I think it is fair to say that.
Q. If you go to the next page, that's page 129, there is an email from Mike Hart to you, Jeff Miller, and Chris Hart. It's dated June 27, 2020.

Will you read that, please?
A. I've read the email.
Q. It states, "Thank you. Thank you for the update, Robert." And then it, again, goes into an evaluation of the

KOA site, it appears.
It says, "KOA would certainly be the most interesting place for us to locate, from their 93 spaces. I don't know what their EBITDA might be, but for the 3.3 million they paid, it would need to have at least 330,000 profit, I would think."
"I don't think the market has improved with time and circumstances. But this is a negotiation, and they are starting high."

Do you know why he -- Mr. Hart said that this would -the KOA would certainly be the most interesting site for us to locate?
A. Not -- I'm not sure what -- what his thinking was there.
Q. So when -- when -- when -- would it be common when Mr. Hart would send you emails and you wouldn't understand what he was thinking, that you wouldn't follow up with questions about that?
A. Not every email that Mr. Hart sends gets a response.
Q. What about emails about eminent domain and the taking of people's property? They didn't justify a response, either?
A. At this point in time, we hadn't started the process of eminent domain.
Q. It had been discussed. Is that right?
A. It had been.
Q. So is it common for you and Mr. Hart not to understand each other when you have discussions?
A. Sometimes, even after a 20-year business relationship, there can be misunderstandings.
Q. Okay. And the reference to 93 stations, is that a reference to 93 RV or camping spaces?
A. I believe it is.
Q. And the reference to EBITDA, does that refer to earnings before interest, taxes, and appreciation?
A. That is correct.
Q. That is a financial or accounting term?
A. It is an accounting term.
Q. In this email, the evaluation of the KOA campground is being analyzed. It appears that the key issue is the return on investment. Is that correct?
A. Yes. That is correct.
Q. The section below states, "Meyer. Interesting option. Well and septic are both important for us too."
"Odd he is pushing to get it done immediately. Given the number of campers he has on site, I wonder if he is just dumping illegally right now, or if there is an old system."
"400,000 for a new site strikes me as a bargain. The issue is just if we are better off on a green field on the other side of the highway, or not."

The reference to green field, is that, like, an open area?
A. I think -- no. I believe it is a reference to the -- if there are any environmental considerations, or environmental restrictions related to the Cutter property.
Q. The Cutter property, or Meyer property?
A. The Cutter property. The Cutter Lumber Mill across the street.
Q. Oh. So this reference to green field is to the Cutter property?
A. I believe that is what it is referencing, because green field is an environmental term.
Q. So at that particular time, you were still evaluating the Cutter property as well?
A. After reading this email, it appears that way.
Q. And it also appears that, at least from Mr. Meyer's property, the evaluation of prices is definitely a factor in whether or not that would be an appropriate site. Is that correct?
A. It appears that that is correct.
Q. The KOA campground, it had or has when you were evaluating it 93 spaces for camping and RV parking. What else does it have on it that you are aware of?
A. I'm sorry. What was the question? What else does the KOA have on it?
Q. Yeah. What are the improvements that you are aware of on the KOA property?
A. Oh. There are restroom buildings. I believe there are shower facilities in there. There are outbuildings for maintenance.

There is a front office building in the store. I don't believe they have their petting zoo active any more.

And the sites, as I recall, up to the front of the property contain full service hookups for RVers. So full
service, meaning electrical, sewer, water.
Q. Is there a pool?
A. I believe there is a pool.
Q. And is there a camping area?
A. Yes. I suppose you could put tents up, although I oftentimes see -- have always seen travel trailers. I don't know that I've seen tents.
Q. Okay. And is there a miniature golf course?
A. That I do not recall.
Q. Okay. And is there -- there are some permanent buildings for -- that people can stay in as well. Is that correct? Cabins?
A. Yes. They do have what they call their camping cabins. They spell each with a "K". Yes.
Q. So at that particular time, you felt that having your train station right next to that or on that property would potentially be acceptable?
A. There were certain -- at the time, yes. I recall doing a walk-through of the property, and, as I spoke to yesterday, certainly a lot of logistical issues primarily related to ingress and egress.

And then the fact that the property is divided by a creek, not to mention that it is a very narrow piece of property, and that there are other natural barriers that really preclude it from growing beyond its existing footprint, meaning that the up slope, change in elevation is pretty significant.
(Respondent's Exhibit $Q$ was marked for identification.)

MR. BLOCK: This is Q?
BY MR. JOHNSON:
Q. Yes. Q.

Mr. Pinoli, this is an aerial photograph that has been marked Exhibit Q. On it, there is a portion of a parcel that looks like a part of it was, effectively, cut off.

But, for the most part, a -- a representation -- I would represent that this red parcel is the KOA Campground property. Is that correct?
A. As I recall from the -- the -- when I walked the property, this parcel also includes the parcel to the north of it that has the body of water.

So that is also part of the KOA property.
Q. Okay. All right: So -- so just to clarify for the record, the KOA property would consist of, potentially, two parcels, the one parcel on Exhibit $Q$ that has the red line around it, and then, additionally, there is another parcel to the north, which is reflected with not as bold of a line, that has a large pond on it. Is that correct?
A. That is correct.
Q. So when you're talking about evaluating, or Mendocino Railway evaluating the KOA parcel, they would reflect this parcel in bold, and the parcel with the pond on it. Is that right?
A. Yes.
Q. Will you just draw a line around that pond parcel as well, please?
A. Sure. I've done that.
Q. And the Mendocino Railway and your team studied the KOA parcel for quite a while. Is that correct?
A. We did spend a bit of time on it.
Q. And where is the existing entrance to the KOA Campground where you access it?
A. It's almost cutoff by this aerial image.

In fact, it is actually cutoff by this aerial image. To the right of the parcel that is highlighted in red -- to the right-hand side. It is about mid-page down on this 8-and-a-half-by-11.

And it is where the two darker red lines sort of come together at a head, if you will. That is about where the entrance to the parcel is.
Q. Okay. So, effectively, to access the parcel, you come in off Highway 20, which is cut off a little on there, and then you enter through this area, which looks like it's been developed. Is that correct?
A. Yes. And if it is helpful, I would be happy to show you on Exhibit 3.
Q. Sure.
A. So this right here where I am pointing to is the entrance to the KOA.
Q. Right. Okay. Thank you.
A. You're welcome.
Q. So the way the entrance is set up, if you were going to use this parcel for a railroad to access it by car or truck, you would have to drive through all of the -- or, effectively, drive through much of the improvements on the

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property. Is that right?
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A. Yes. And that's a limiting factor to this property.

There is I will say a secondary road when the driveway comes in off of Highway 20 that splits and goes up behind the infrastructure of the buildings, but it is too steep.

We evaluated that for possible ingress and egress options.

You would -- you would have to move buildings, and it doesn't solve or resolve the problem that it will come to a head at the intersection just before the intersection of Highway 20.
Q. So it really doesn't look like this property is very conducive to transloading, and offloading, and freight-type operations. Is that correct?
A. That is correct.
Q. So why did -- why did the Mendocino Railway spend so much time evaluating this particular parcel?

If its main goal, based on what you stated yesterday, is freight, why would they even spend time looking at this parcel?
A. Again, it's one of those things that I -- that Mr. Hart was -- wanted to flush out in its entirety, and we did so accordingly.
Q. So you believe that -- that your train operations, and your transloading, and your wyes, and your maintenance yards, that type of operation with large trucks and traffic is consistent or would function with the KOA. Is that correct?
A. It would not function at the KOA property. You would not be able to do transloading or install a wye because of a variety of -- of issues with the property.
Q. So I -- and so why did you spend months evaluating this property?
A. Again, I -- as I mentioned before, Mr. Hart wanted to have -- continued the conversation, and so we did.

But in the end, it's certainly not the property for all of the reasons I have stated.
Q. It seems like you are a very assertive person who is very well aware of the operation, or what is required to operate a railroad, given your experience.

It just seems odd that if the main focus was freight, that this site would be evaluated for months, don't you think?
A. Sometimes in relationships, personal and professional, we have to go down roads that we may not want to travel, and, as a result of that, you know, conversations tend to drag on longer than some of us would like.
Q. Okay. We've started on the first email that we've discussed, which was January 17, 2020. And now we're on the email -- we're discussing the email I believe from June 27th.

So it's, effectively, over six months of emails on this issue. And I don't recall seeing one reference to the word freight in any of them.

Is there a reason why freight was never discussed in these emails for some reason?
A. I'm not certain why it wouldn't have been discussed. I know that it was a part of our verbal
conversations.
Q. Okay. I'd like you to go to page 128.

And if you go to the bottom of the page on 128 , there is an email dated 1/27 from yourself to Mr. Hart, Jeff Miller, and Chris Hart.

Jeff Miller, he is your financial analysis person?
A. Yeah. He is our chief financial officer.
Q. Okay. And I believe you said Chris Hart is the vice president?
A. Chris Hart is the vice president of business development.
Q. Okay. If you go to page 129, that email continues on that page. It says the KOA -- I am going to move forward, so we can review their numbers.

Is that -- is that a reference to you're going to ask Zack to provide you with their financial documents of $K O A$ ?
A. I believe so, yes.
Q. And, then, the next paragraph says, "Meyer, I have since yesterday afternoon learned that he is stalling because he is trying to play a property swap tax game."
"He wants to -- to 1031 this for a property in Puerto Rico, which he can't do, since the rules governing 1031 prevent that."
"He suggested us buying the property in $P R$, and then swapping it with this property to avoid cap gains, which he will not accomplish, either."

So at that particular time, were you in discussions with Mr. Meyer to do a property purchase, or 1031 exchange sale?
A. A property purchase, yes.
Q. So at this particular time, you thought the KOA site was appropriate enough that you would spend the time and energy evaluating their finances. Is that correct?
A. That I was going to have Jeff Miller evaluate their finances. I wasn't going to evaluate them other than from a cursory overlook.
Q. At that particular time, though, you thought it was appropriate for Mendocino Railway to spend the time, energy, and effort of their chief financial officer to evaluate the KOA financial documents. Is that correct?
A. Yes.
Q. And their financial documents did play a role in your evaluation of the site. : Is that correct?
A. It was one of the reasons that got me out to go and look at the site, and walk the site, and make a final determination.
Q. Okay. If you go to the next page, or go back up to the page 128, the email above says on June 27th -- it's an email from Chris Hart that states, "For Meyer property, would a friendly eminent domain possibly buy him a couple of years?"
"From a negative point of view, I suppose it starts the clock on him doing something, but at least then he'd have cash in hand and time to act. Chris."

Do you know what he's referring to?
A. I think Mr. Hart is referring to a process whereby one could enter into a stipulated arrangement for the sale and have tax benefits as a result of that, which would be
considered a 1033 under the IRS code, not a 1031.
Q. A 1033 exchange?
A. Yes.
Q. And that refers to an exchange that arises out of an eminent domain action?
A. That's correct.
Q. So it appears that your company was familiar with the eminent domain process at that particular time?
A. Yes.
Q. And, then, if you go to the next page -- excuse me, the next email above, it says -- it's an email from Mike Hart to Chris Hart, to your self, and Jeff Miller.

It says, "Excellent point."
So, again, at that time, Mr. Hart, the CEO, was aware of the benefits of potentially having an eminent domain action, and, also, was involved with an eminent domain action. Is that correct?
A. Based on his response, it would appear so.
Q. And, then, if you go to the page 127, at the bottom there is an email dated June 27, 2020, from you that stated on page 128, "What does friendly ED get us besides added legal cost?" question mark.

Is that your understanding, or is that your belief at that particular time that eminent domain might not be a good idea?
A. A friendly eminent domain process might not be a good idea. It was a question that I was raising to ask the group what their thought was.
Q. If you go to the email above that on 127, again, it's an email from Chris Hart. And it says, "Only suggested ED if it was needed to make the deal happen."

Is it your opinion that this eminent domain action was filed on Mr. Meyer to put pressure on him to sell the property to you?
A. No. That is not my understanding.
Q. And was the eminent domain action filed to somehow put Mr. Meyer in a disadvantage, as far as the negotiation is concerned, for the sale of the property?
A. Absolutely not.
Q. Was that a factor in filing the eminent domain action for Mendocino Railway?
A. I'm sorry. Was what a factor?
Q. Was -- was one of the factors of the reason -- or one of the reasons why the eminent domain action was filed against Mr. Meyer would be to put him in some difficult position?
A. No. Not to put him in a difficult position at all.
Q. If you go to the next email, dated June 28th on page 127, it is from Jeff Miller to Mike Hart, Chris Hart, and yourself.

It states Robert, "It sounds like some good options. Let me know when you get the KOA financials."
"I would think with the uncertainty, they may end up just trying to get back what they paid out of it, but we will see."
"I wonder if we should do a matrix of pros and cons with
these properties."
"I think in the end, if something is visible, it will attract traffic. KOA campers could be a consistent source for rail lags."
"Best regards. Jeff Miller."
At this particular time, it appears that the main issue in evaluating these properties is their financial return to Mendocino Railway. Is that correct?
A. Well, with the consideration of the KOA, I mean, there was more than just simply bare land. It was an operating business, so that was a whole other layer of complexities.
Q. So to answer my question, though, my question is at this particular time that:you're analyzing the Meyer property and the KOA property, it appears that the major focus is on what the financial return would be to Mendocino Railway. Is that correct?
A. Yes. Based on the fact that the KOA property is not a bare land piece of property.
Q. But you were also factoring that financial impact and the financial analysis of potentially purchasing Mr. Meyer's property and comparing that with the financial return you would receive at Mendocino Railway and purchasing the KOA property. Is that correct?
A. I'm sorry. Would you repeat the question, please?
Q. Well, you stated that you were analyzing the KOA property financials to figure out what the return on investment was. Is that correct?
A. That is correct.
Q. And at that particular time, you were evaluating the Meyer property and the KOA property. Is that correct?
A. That is correct.
Q. And in conjunction with evaluating both of those properties, I would expect that, also, while you were evaluating the financial return on the KOA property, you were also evaluating the KOA return you would receive if you were to evaluate the Meyer property. Is that correct?
A. Yes. Thank you. That is a fair assessment.
Q. Okay. If you go to page 126, there is an email dated June 30, 2020, from you.

It says, "Gentlemen, in the attached email are three attachments from Willits KOA: A few things to note," and then it talks about the gross income expense, net operating income, net income, and the 2019 P and Ls.

That's a profit and loss. Is that what that relates too?
A. Yes.
Q. There is also a refund on TOT. What is that?
A. Transit occupancy tax.
Q. And there is a reference to long-term rentals range. Do you see that?
A. Yes.
Q. And that -- that talks about the financial return on long-term rents. Is that correct?
A. That is correct.
Q. And, then, we have references to management fees and licensing fees, expenses. Is that correct?
A. That is correct.
Q. So at this particular time, would that be the time that the financials were obtained by Mendocino Railway for the KOA?
A. It appears, yes.
Q. And at that time, you had briefly gone through the finances, and incorporated some of the major materials in this email. Is that right?
A. Some of the highlights.
Q. And then did you provide the financial
documentation to Mr. Miller, Mike Hart, Chris Hart, and Torgny Nillson?
A. Yes.
Q. Okay. We'll go on to the next -- the next page is 108, which is the letter we discussed. And then it looks like this is a new email chain.

We'll go on to -- do you want to take a break, Your Honor?

THE COURT: Yes. I was just going to say it looks like you're going into a new area, and I've got to respond to a couple things. So that would be great if we can take a break. So 10:45. I mean, 9:45. 10:45.
(Recess)
THE COURT: All right. Let's go back on the record.

BY MR. JOHNSON:
Q. Mr. Pinoli, I'd ask that you get out the big binder. And if you could look at Exhibit 33?

There's Exhibit 33. In there, there's a reference to page 171. It has a map on it. It's a much higher quality map than the one that we have here.

Exhibit 33-75. I'm sorry. Do you see that?
A. I do.
Q. Will you briefly look at this map, and then review this email? And I have some questions.
A. All right.
Q. Okay. This is an email. It is -- in Exhibit 33, it's Exhibit 33-75. And then it goes over to Exhibit 33-76. And it's an email dated July 19, 2020, from Mike Hart. Is that correct?
A. Yes.
Q. And do you recall receiving a copy of this email?
A. I do recall.
Q. Okay. And on top of the email is it looks like an aerial photograph of the Meyer property with some references that we'll go over. Is that correct?
A. Yes.
Q. And is it your understanding that Mike Hart prepared this document or had this document prepared, this map?
A. Yes.
Q. Mike Hart is your boss. Is that correct?
A. He is the president and CEO of CR Railroad Company, and I report to the board of Mendocino Railway.
Q. Do you report to Mr. Hart?
A. I do.
Q. Was it your understanding this map was prepared on or around July 19, 2020?
A. Based on email date, I would say it is possible that yes.
Q. Okay. And that's approximately seven months after this -- the site analysis began for the next project or train station parcel. Is that correct?
A. Yes.
Q. And is it your understanding that this map represents, generally, the site map that would be used for the development of the Meyer property by Mendocino Railway?
A. I'm sorry. Would you repeat that question, please?
Q. At the time of July 19th, was this, basically, the outline of the -- of the proposal for the use of the Meyer property if the Mendocino Railway were to purchase it?
A. It was a suggestion by Mr. Hart. It wasn't the company's decision.
Q. Okay. So at that particular time, a formal decision had not been made. Is that correct?
A. That's correct.
Q. But this was his proposal. Is that for discussion purposes?
A. It is his sketch.
Q. So just to go through this sketch a little, at the top there, in -- in yellow in the middle of the map, it says Park RR Coaches, Advertising Along The Road.

Does that $R R$ coaches refer to railroad coaches?
A. I believe it does, yes.
Q. And then there's a yellow line that bisects the property, and it seems to attach to Highway 20 at two points, and says Access Road on I. Do you see that?
A. I do.
Q. So would that be like the road that would access the parcel?
A. Based on this sketch, that is an idea, yes.
Q. And then on the left side it says same area as KOA long term RV rental park. Do you see that?
A. I do.
Q. All right. So under this, would it be correct to say under this sketch, the thought process at that particular time would be to have a rental -- RV rental park similar to the KOA. Is that right?
A. That was one of Mike's ideas.
Q. And do you recall that the KOA had 93 rental RV spaces? Is that right?
A. I believe we spoke of that 93 number earlier today, yes.
Q. Okay. And, then, it appears that in the middle, there is some parking that's referenced. Is that right?
A. Yes.
Q. And, then, at the bottom near the railroad, it says Station Store, right?
A. I see that.
Q. Okay. That would be like the train depo station. Is that right?
A. Based on its description, yes.
Q. And then on the right, it says, "Same area as KOA primary campground, but with better shade and creek."

Is it your understanding that this area would, then, be used for a primary campground by the train passengers?
A. Well, based on the description of primary campground. It doesn't say anything about train passengers.
Q. Okay. And, then, the blue. That's a creek? The blue portion?
A. Yes. That is consistent with where the -- the waterways are for this area.
Q. Okay. I'd like to refer to the text on this document.

If you go to the -- the second paragraph on this email, I says, essentially, "I took the reported figures by month. And only 2019 is complete, unless these other rents are not reflected."
"I then modified the categories where I thought we would do better than the current model, most, notably, their entire staff cost is running the front office, which would directly merge with our ticketing office. So very likely it would see a total coverage of this cost."

Is this an analysis of -- or represents a partial analysis of what cost savings may occur if the Mendocino Railway were to take over the KOA Campground?
A. I think it is fair to say that that is what is going on.
Q. And then the next sentence says, "I also agree
with the notion that KOA does nothing for us. I'm happy to drop the need for that royalty."

That reflects a royalty that is paid to the company that operates what effectively is a franchise, the KOA franchise. Is that right?
A. That's correct.
Q. And then it states, "If we were to build from scratch, it would definitely cover the parking area with solar shades, and that could have a big impact on the utility bill."

So that's a reference to building a KOA-type campground from scratch. Is that correct?
A. That's what it indicates.
Q. I won't go through the rest of this, this next paragraph, but it appears that there is a financial analysis that is going on as far as the operation of the KOA. Is that correct?
A. Yes. That is correct.
Q. And then if you go to page 172, it states in the first paragraph, "The alternative is to go to the Meyer property across the street, which can probably buy for 400,000."
"I marked the area to match their long-term parking area to the left and their current RV park to the right."
"I then placed our center store in the center, with parking around the whole central region."
"Visibility is great, and we can add some RR equipment on the road to get some additional attention."
"Although this is only 20 acres, versus the 36 acres, we
actually end up with more useable space here and loading area,
station, shops, et cetera."

Do you see that?
A. I do.
Q. So at this particular time in July 2020, Mr. Hart at least had a plan to make -- use the Meyer property in the fashion that is reflected in the map on Exhibit 33-75. Is that correct?
A. I'm sorry. Would you repeat that question, please?
Q. At the time this email was written, it appears that Mr. Hart's plan of use for the Meyer property would be what was reflected in the map?
A. Yes.
Q. And at that particular time, it definitely does not look like there is any reference to transloading. Is that correct?
A. There is no written reference to transloading.
Q. Okay. It doesn't appear that there is a reference to a wye, as has been discussed. Is that correct?
A. There is no written reference to wye.
Q. There is also no reference on here to a maintenance area. Is that right?
A. And there is no written reference to a maintenance area.
Q. And there is no reference to a pit. Is that correct?
A. And there is no written reference to a pit.
Q. All right. And there seems to be no written reference to an area that would be used for freight. Is that correct?
A. And there is no written reference that would be used for freight.
Q. The next paragraph of this email says the math.
"So if the KOA owners would sell for $4,000,000$, rather than $5,000,000$, as they indicated with Robert, we would have to adjust the Meyer property to adjust in value."
"We would induct the $\$ 400$ to purchase."
"We would then have 3,600,000 for infrastructure, et cetera."
"If we wanted to run the RV park, to build 93 spaces on average would cost just under 2,000,000, based on the average RV park costs."
"We would then have 1.6 million to cover the costs of a new pool, amenities, landscaping, main road, et cetera."

Do you see that?
A. I do.
Q. And so in this particular paragraph, Mr. Hart is figuring out the math, and he is specifically evaluating the costs relating to buying the KOA versus effectively creating the same type of infrastructure on the Meyer property. Is that right?
A. He's having that -- yes. Having that written discussion.
Q. Including building a pool, correct?
A. That's what it says, yes.
Q. And, then, if you go down -- skip the one sentence and go down to the next paragraph, it says, "My opinion is the Meyer property is a huge capitalize advantage for you, as we would end up with new infrastructures designed in the way that helps lower cost."
"We get great highway visibility, and a really nice place to build our station, et cetera."

Do can you see that?
A. I do.
Q. And so it appears that at this point Mr. Hart is -- is explaining his opinion as to which opinion is better for your needs. Is that correct?
A. Yes. He is explaining his opinion.
Q. And it appears that -- based on this email that the major issues were return on investment, costs involved in constructing or buying the infrastructure desired by Mendocino Railway, and visibility. Is that correct?
A. Based on this email, those are his comments.
Q. At least at this point, there has been no evaluation of whether or not the property would be for the greatest public good or the least private injury as caused by the eminent domain law. Is that correct?
A. I don't know if I necessarily agree. Mr. Hart put in all caps, "If we wanted to run the RV park," with an exclamation point following that sentence.

And I think that right there is, you know, the catalyst for us internally to have changed our conversation.

Frankly, again, you know, going down the road and
entertaining his ideas and notions is one part of the job, but maintaining a safe, responsible company that can grow is my part of the job.
Q. And at this point, the alternatives were being evaluated for the different sites, and it doesn't appear that the requirements required by the eminent domain laws were really being factored into these discussions. Is that correct?
A. I don't think Mr. Hart was factoring that into the discussion at the time.
Q. Were you factoring it at the time, Mr. Pinoli?
A. It is certainly something I was evaluating, as I had weeded out the other properties we talked about yesterday in comparison to the subject property.

You know, I was evaluating what property would be for the best interest of the railroad's ability to grow, and that didn't create harm.
Q. And were you evaluating at this point the impact that taking Mr. Meyer's property may have on him?
A. It's certainly something that I don't take lightly. And given that it is a bare piece of property, and was a bare piece of property without any improvements, that was the factor for making the decision.
Q. Do you mean when Mr. Hart was making this map and coming up with these improvements that he has referenced on here, that he was factoring in whether or not the taking of this property and the use of the Meyer property for this purpose would have the least impact on Mr . Meyer?
A. I don't think Mr. Hart was factoring that in when he was doing that sketch.
Q. Do you think he is factoring in whether or not this use of the property was for the greatest public good?
A. I don't think Mr. Hart was factoring that in at the time he did his sketch, either.
Q. And at the time that these emails were discussed, were those issues that you were factoring in?
A. Can can you repeat the question.
Q. Were you factoring in what would be for the greatest public good when these emails were going out?
A. I am looking for ways to efficiently grow the organization, and ways to get more trucks off of the highway, and put rail back to an effective use.
Q. So your main focus was how to effectively efficiently operate your railroad. Is that correct?
A. It's what drives me every day.
Q. If you go to the same Exhibit 33, it would be Exhibit 33-47 and Exhibit 33-46?
A. Okay. 33-46 and 47.
Q. Yeah. Would it be correct to say that those are maps that were put together by Mr. Hart at the same time for the KOA property?
A. Yes. This is consistent with the previous map that we just viewed. So, yes, I would say that this was something Mr. Hart did.
Q. Yeah. I think if you go to page 33-44, you can see where the email starts.
A. Yes. Thank you.
Q. Yeah. And it's an email from Mike Hart to Robert Pinoli, Jeff Miller, Chris Hart, and Torgny Nillson, dated July 19, 2020. And the subject is KOA or Meyer? Do you recall receiving this email?
A. Yes.
Q. And this -- this -- this email was sent in conjunction with the other email -- would it be correct to say? -- to make a potential evaluation of the options for the KOA and the Meyer properties?
A. That's correct.
Q. And if you look at Exhibit 33-46. That's the map.
A. Yes.
Q. It looks like it:states that -- there is the primary campground. It reflects the entrance and access bridge, possible parking, possible station.

And -- and then there is a portion that says, "Generates 28K per month." Is that right? Do I see that?
A. I do.
Q. What does that refer to?
A. The generates 28 K ?
Q. Yeah.
A. As I recall, it refers to their long-term rentals.
Q. Okay. And are those like -- what are those?

Those are long-term rental of what?
A. Folks with RVs who may be working as traveling nurses, or in the county on more than just a transient basis, but are here semi-permanently.
Q. Okay. It doesn't appear that this map reflects that parcel to the north that we discussed, or you mentioned earlier in that other map of the KOA. Is that correct?
A. Actually, a portion of it does, because I see where it is denoted as, like, behind the trees, and the tip of the reservoir pond, if you will, right behind it.

The red line, the dark red line at the north there is a small circle, and it does include a portion of that.
Q. Okay. All right. Thank you.

So in this map, there is no reference to a transloading area. Is that right?
A. There is no reference to a transloading area in this map.
Q. And there is no reference to a maintenance facility?
A. There is no reference to a maintenance facility for the train.
Q. And there is no reference to a pit, correct?
A. There is no reference to a pit.
Q. And is there a reference to a wye on here?
A. There is no reference to a wye.
Q. As far as you know, is this the only -- are these maps -- the maps that are referenced on 43 -- or, excuse me, 33-46, 33-47, and 33-49, the ones we discussed earlier, are those the only maps that were in place prior to the filing of the -- of the eminent domain lawsuit?
A. Are those the only maps.
Q. Let me rephrase that.

Are those references made to the only site maps that were prepared by Mendocino Railway prior to the -- to the eminent domain lawsuit that was filed against John Meyer?
A. I believe in our complaint there is a map that described the property. And as a result, then, the answer would be no, because there would have been another map prepared as attached to the complaint.
Q. Okay. So --

THE COURT: So, Mr. Johnson, these exhibits, 46 and 47, are you calling them maps? Or are they really conceptual drawings?

BY MR. JOHNSON:
Q. That's a good point, Your Honor. I may have used the wrong term. So as far as my question, let me restate my question.

As far as -- let's go with -- with Exhibit 33-49, which is the map of the Meyer property, correct?
A. Yes. I have that here.
Q. As far as you know, is that the only conceptual drawing that was in place for the Meyer property that was prepared by Mendocino Railway as of the date of the filing of the complaint against Mr . Meyer?
A. I do believe that it was. I can't be certain that there wasn't something else. But if there were, we would have produced it.
Q. Okay. Thank you.

And as far as the map 33-46, are you -- are you aware, or do you know if this is the only conceptual drawing that was
prepared by Mendocino Railway as it relates to the potential use of the KOA property?
A. Again, I can't be certain. But based on what we have produced, yes.
Q. Okay. Thank you.

Okay. I'd like -- we can go back now to my binder here, the blue binder.

Thank you. If you go to page 163, Exhibit D --
MR. BLOCK: We're going back to the defendant's exhibits?

BY MR. JOHNSON:
Q. Yes. Are you on that page, Mr. Pinoli?
A. Yes, I am.
Q. Can you look at that email, dated July 20th, from you?
A. Okay.
Q. Read that for a second.
A. Okay. I have read that email.
Q. So it appears under the KOA, if you were going to access the KOA campground -- and the way it is referenced in Exhibit 33-46, it would be necessary to go on someone else's property. Is that right?
A. Yeah. I contemplate in this email the same thing I referenced earlier, and that is the ingress and egress making it quite difficult.

And in the email, I mention the ingress through someone else's property is going to be tricky.
Q. Okay. And so it also references that, "If you

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eliminated the petting zoo, you could get more parking there."
"And we could also make that a path to boarding the train."
"We also gain some extra land by removing the land next to the property to us."
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"We can convert the office area to our depo, and fix up the outside. The parallel covered platform along the outside would suffice nicely."

It states additional comments below. Did you write that?
A. I did.
Q. Why didn't you reference anything relating to the need for property for freight in that email where you're discussing how you may change the use of that KOA property?
A. Again, in the spirit of the ongoing conversation between Mr. Hart and the group and what I had testified to yesterday, Mr. Hart sometimes likes to go down these roads, and to have these tangential conversations.

They're not always fun. They're not always enjoyable, but, at the end of the day, this conversation and this discussion with him was in the continued spirit of the existing thread that was taking place.
Q. So would it be correct to say you didn't bring up those issues because you didn't want to hurt Mr. Hart's feelings?
A. No. I'm not generally worried about hurting Mr. Hart's feelings. I'm respectful. I'm not going to go out of my way to do that.

But, you know, it was probably a conversation -- well, it
was a conversation that he and I had via either phone or in person, you know, after the fact that --
Q. So it's your testimony, then, that there were discussions for seven months that went on relating to freight and transloading between the time frame of January 2020 and July 2020, but none of these discussions are in these emails. Is that right?
A. Yeah. The -- the -- you know, the operation of running our business for seven months during this period was more than just this email exchange between Mr. Hart and myself.
Q. Did you think it might be appropriate, given the situation, to come up with your own plan, which might include a conceptual drawing, transloading, freight, and other valued things, like pits and wyes, that you have discussed for the last couple days as being very important?

Did you think it would be helpful to reconstruct your own drawing that you could present to Mr. Hart?
A. Not necessarily. It goes to -- to what I testified earlier, in that we often have discussions, or business plans, or something that don't always follow suit.
Q. So if you go to page 160 -- well, actually, if you go to page 162 -- or, excuse me, 161 is the start of the email.

It's an email dated July 20, 2020, at 9:40. It's from Mike Hart to you. It just says, "Thanks. Robert."
A. I'm there.
Q. Okay. If you want to take a look at this?
A. Okay.
Q. All right. If you go to the top of page 162, the email states, "It appears they spent --" and this is in relation to the KOA.
"It appears they spent 3.5 million for cash flows. I can't see paying them anywhere near their original purchase price in the current market conditions, then."
"Jeff, am I missing something here? This looks to me like a business that is going to be in foreclosure soon."

That is in bold print. "If we got it in foreclosure, it might make more sense."
"It seems SBMC has a first for 230,000. At that price, it would be a wash, versus the Meyer property. 400,000 purchase, plus 2 million for the sites."
"Although, with Meyer, we do get to configure it logically for our infrastructure, or all infrastructure is new."

So it appears in this email Mr. Hart has made a decision or has the thought that the KOA property is overpriced. Is that correct?
A. That is his thought.
Q. Yes, that's correct?
A. Yes.
Q. And is that one of the main reasons why the KOA property was not purchased or taken, because the price would be too high?
A. I think they're -- again, going back to the testimony that I've given, consistent with the growth of our
business, there are several factors with respect to the KOA property that simply do not work, the barriers, the lack of space, and the fact there are ingress and egress issues.

Additionally, we are not in the business of running a campground. We don't have a campground, and our business is a railroad. So this would be something completely out of the box for us.
Q. So what you just described are the main factors that went into the decision for the site?
A. The ingress, egress, natural barriers, and the lack of space.
Q. So it didn't have to do with the economics?
A. Not from my standpoint.
Q. What about from Mendocino Railway's?
A. Not from Mendocino Railway's standpoint.
Q. So the resources that were spent in evaluating the KOA property and it's financials effectively was a waste of resources? Would that be a correct statement?

Because the financial issues were not even relevant. Is that correct?
A. I would say that it was a waste of resources, yes.
Q. If you look at page 161, there is an email from Mike Hart, dated July 20, 2020. Do you want to read that?
A. Okay.
Q. In that email, it appears that Mr. Hart went and found a comparable property to the KOA property in Kentucky which had 91 spaces, versus the KOA's 93 spaces.

And he did an analysis of the valuation for the property
in Kentucky. Is that correct?
A. Based on this email, that is correct.
Q. So he was actually looking at potential comparable properties around the country similar to KOA at that time. Is that correct?
A. Well, he may have been looking at what he considered to be comparable properties, but I think anyone will tell you that the real estate properties in California as compared to the real estate properties in any other state are night and day.
Q. At this time, he was looking for comparables for a railroad yard. Is that right?
A. Based on the emails, that would be correct.
Q. If you go to the next page, page 160, there is an email from yourself that looks like it is entitled, "To Mike."

And it states in the first paragraph, "I scheduled a follow-up call with John this morning."
"He is no longer interested in selling this property. He is intent on wanting to develop it and sell it off, getting more money down the road."

Is that true?
A. What you just read is correct. That's what's on the paper in front of me.
Q. And is that a common statement of John Meyer's on or around July 21st?
A. That's consistent with what I remember our conversation to be.
Q. And then below, it looks like in the third
paragraph, it said, "He said he just purchased a small parcel next door. I think it is the parcel with the blue house that is a modular home."
"Since he has done this, he'd like just about six acres, leaving 14 acres for sale at 900,000. Otherwise, he wants one-and-a-half million. And we take it all, and he walks away."

Is that what Mr. Meyer told you?
A. I believe that that's what he told me. I would have summarized it as a follow-up, so that seems consistent with what he said.
Q. And so that was written on July 21st at 11:50 a.m. And on July 21st, on the next page, page 159, at the bottom, Mike Hart wrote an email on July 21 st at 12:17 p.m., which is 27 minutes later.

It says, "ED works." ED refers to eminent domain?
A. I believe so.
Q. So as soon as Mr. Meyer said that he wasn't going to sell at a price that you thought was reasonable, Mr. Hart recommended eminent domain. Is that correct?
A. His comments were, "ED works."
Q. I'm sorry. Can you say that again?
A. His comment was, "ED works."
Q. That's eminent domain works?
A. Yes, sir.
Q. And that -- that, "ED works," comment was written on July 21st. And the maps that we were discussing earlier, those were in emails from July 19, 2020.

So the reference to eminent domain was made two days after these maps were prepared. Is that correct?
A. Yes.
Q. And, then, if you look, there's an email written seven minutes later from you at 12:24 p.m. that says, "Yes. ED works, but we have yet to see it work."

Why did you say that?
A. Well, at the time, Mendocino Railway hadn't engaged in an eminent domain matter.
Q. You hadn't filed any eminent domain matter at this time?
A. I'm not certain of the date where we acquired a piece of property via eminent domain action where a stipulation was established as it relates to Alder Street in Fort Bragg.

I don't recall that date offhand, so I don't know if it was before or after.
Q. Mendocino Railway filed an eminent domain action in Fort Bragg. Is that correct?
A. That is correct.
Q. And didn't it file two eminent domain actions?
A. Not counting Mr. Meyer's eminent domain action, it did.
Q. And you don't know when those were filed?
A. The eminent domain action for Georgia Pacific was filed in 2021. That I do know.

And I believe that the eminent domain action for Alder Street was in 2021, but later in the year.
Q. So at that particular time, Mendocino Railway is actively involved in eminent domain actions or analyses. Is that correct?
A. Well, I don't think, "Yes. ED works, but we have yet to see it work was on the 21st of July.
Q. Okay. So if you got to see it work -- you don't know whether or not the other actions have been filed or resolved before this or after it. Do you know?
A. The other actions are unresolved matters, and it is before the state today.
Q. Okay. So if you look at the -- if you look at the next page, page 158, on the bottom, there is an email from Mike Hart, dated July 21, 2020, at 12:26. That's two minutes after your email. And it states, "Yup. Test case."

Does -- does the Mendocino Railway consider this Meyer litigation a test case?
A. Well, I think Mr. Hart -- what Mr. Hart is referring to -- again, I can't speak for him.

But at this point in time, the Mendocino Railway had not engaged in an action of eminent domain, so his response was perhaps in response to my comment of our not seeing it work.
Q. Okay. So at that particular time is it a potential that Mr. Hart saw this as a test case. Is that correct?
A. That's a potential.
Q. Does Mendocino Railway consider this a test case now?
A. I don't think Mendocino Railway considers this a
test case.
Q. Do you think it is appropriate to sue Mr. Meyer and make him spend his hard-earned money on a test case for eminent domain as far as it applies to Mendocino Railway?
A. As I just indicated, I don't think this is a test case. So the intent at the present time isn't for Mr. Meyer to spend his money for Mendocino Railway to have a test case.
Q. Is this the first eminent domain case that Mendocino Railway has taken all the way to trial?
A. This is the first eminent domain case that Mendocino Railway has taken all the way to trial. That is correct.
Q. Okay. So this -- go to page 158. The email above the one we just mentioned is an email dated July 21, 2020, at 12:41 from you, which is 15 minutes after the last email.

It says, "Possible. But that was Remco and Line. The problem is it isn't an easy process. The work is insanely intense. We could talk to Glenn Block about this one too."

What is the reference being made there to Remco and Line?
A. The Remco property that we had previously identified prior to identifying the subject property.
Q. So why are you making a reference to Remco there? Do you know?
A. Well, the work that we had done to start the process, we had different counsel at the time.

And I had just met Mr. Block, or was introduced to Mr. Block, so, as a result, it was an opportunity for us to have that conversation with him.
Q. Okay. So were you -- was that in reference to the fact that you were potentially thinking about doing an eminent domain action for the Remco property?
A. Yes. And we covered that yesterday in my testimony.
Q. Okay. And, then, the Line -- that's Line Redwood -- is that correct? -- the reference to Line?
A. That is correct.
Q. And were you thinking about doing an eminent domain case as it relates to the Redwood property?
A. For the expansion of the right-of-way in certain areas. That is correct.
Q. So given the -- given the -- the fact that you're potentially analyzing in this time frame eminent domain actions involving the two in Fort Bragg, Mr. Meyer's property, Remco, and Line, that's potentially five different parcels that you were thinking about, or at least analyzing whether or not you should proceed with eminent domain against. Is that correct?
A. In this time period that is not correct. Remco was a matter that we addressed I believe in 2015.
Q. Okay. So within approximately that five-year time period you had analyzed from 2015. In that time frame, you had analyzed taking up to five parcels through eminent domain. Is that right?
A. Yes. We did have that analysis.
Q. So it appears that the eminent domain process is seen as a process for -- is a business process -- is that
correct? -- for Mendocino Railway? That they use that process to expand their business regularly?
A. I wouldn't say that they used that process regularly when they acquired the assets of the then California Railroad.

So in a 20-year period of time, to contemplate it for five different opportunities is in an effort for Mendocino Railway to grow its business.

The process of eminent domain for Mendocino Railway is not inconsistent with the entities that use eminent domain as a tool to grow their business to benefit the public in a better way.
Q. Okay. So when you were -- would it be correct to say that when you were doing:this eminent domain analysis, you were looking out for the public use? Is that right?
A. Again, yes. And as I have testified before, the railroad was built to serve its counties 137 years ago.

My job and my goal from day one has been to make this railroad a stronger railroad that can be utilized by the community for another 137 years.
Q. Okay. And at this particular time of July 21, 2020, when the reference is, "We could talk to Glen Block about this one too," at that particular time, would it be correct to say that the Mendocino Railway had decided to no longer pursue the KOA campground?

It had made its decision to pursue the Meyer property. Is that right?
A. I don't want to commit to saying yes to that,
because there may be a subsequent email where the KOA item may have been revisited.

But, you know, we were -- we were focused, or more focused, I should say, and headed in a perhaps clearer direction.
Q. Okay. And, then, if you look at the email above that, on page 158 there is an email from Mike Hart from July 21, 2020, at 12:46 p.m., just five minutes later than this previous email.

It says, "First, we should decide if we want to proceed on this site. Then we can decide how hard to push. Michael G. Hart."

Is that a reference to the Meyer site, do you believe?
A. You know, I simply -- it appears to be, but I'm not going to speculate yes or no.
Q. Okay. Do you know what he means when he says, "Then we can decide how hard to push"?
A. I don't.
Q. All right. And then the next email above, from 12:49 on July 21, 2020, is from you.

And it states, "Agreed. We need the financial analysis on the KOA to be competed first." Is that right?
A. Yes. That's what I -- yes. That's what the email says.
Q. So at that particular time, the focus on the KOA purchase was -- basically, the only thing left to do was to analyze the financials. Is that right?
A. Based on this email, yes, it seems like that was
the last item to close the loop, if you will.
Q. It doesn't look like this -- at that particular time you were analyzing whether or not to change the -- what's the term we used for the map?

The map that was referenced, or the --
A. The illustration.
Q. The illustration?
A. The drawing.
Q. The drawing. Yeah.
A. I don't believe so.
Q. Conceptional drawing. Okay.

And if you go to the page 157, at the bottom there is an email from July 21, 2020, at 1:06 p.m. from Mr. Hart, Mike Hart.

And it says, "You need to be sure, as this is a huge project." Do you know what he is referring to as a huge project?
A. I don't.
Q. Okay. If you go to the email that starts on page 155, this is an email dated July 24, 2020, from Mike Hart.
A. Okay.
Q. Or, actually, down below, actually, I think is an email. I went to the top. It should be an email below.

On the middle of page 155, it's an email from Jeff Miller. And it said, "Sorry KOA took too long, but I wanted some input from a colleague who has some experience in this area."
"Below, and attached is a detailed financial model." And
then it goes through significant financial analysis -- is that correct? -- this email?
A. Yes.
Q. And -- and it appears that the Mendocino Railway is then waiting to make a decision about the KOA campground, was waiting to analyze the financials.

And with this email and the documents that were attached, which we don't have here, would that represent the financial analysis that was done by Jeff Miller?
A. Yes.
Q. For the KOA? Is that right?
A. Yes.
Q. If you go to the page 156, there is -- at the top, it says Analysis of Dates in:bold.

And then if you go down to that section, at the second bullet point from the bottom it says, "This property allows you to use a portion of 1033 exchange, which allows us to keep a large portion of the NOL for future use."

The reference to a 1033 exchange, that is an exchange of property that occurs through a condemnation or eminent domain action. Is that right?
A. That's correct.
Q. And what is an NOL?
A. Is it -- where do you see $N$ OL? Oh, I'm sorry. The second-to-the-last bullet point?
Q. Yeah.
A. I'm not familiar with that.
Q. Okay. So it's common for people to do a 1033
exchange when property is taken through eminent domain. Is that right?
A. Yes. You have the ability to do a 1033.
Q. So when there was earlier discussion about Mr. Meyer doing a 1033 exchange, I mean, that would be a common practice, potentially?
A. Mr. Meyer's conversation with me was a 1031 exchange.
Q. Okay. If the you look at the bottom of page 156, on the fourth bullet point up, it says, "Eli's view is that COVID is and will drive more people to camping. RV sales are way up, and it is a way to travel and social distance."

Was -- was that part of the analysis, financial analysis that was made of the KOA campground?
A. It appears that when Mr. Miller reached out to a friend of his who specialized in campground or resort-style operations, that this was something that he gave him as feedback.

It's also important to note that the entire time through COVID, Mendocino Railway did not start a campground despite their popularity.
Q. If you look above that, on that same paragraph there above that there is -- there is one area that doesn't have a bullet point, that says Eli's Comments and Business Model. Do you see that?
A. How many bullet points up above?
Q. Well, it's -- there's a point where it doesn't have a bullet point.
A. Oh, yes. Eli's comment. Yes. Thank you.
Q. And then if you go down through it to the third bullet point, it talks about mobile home parks selling for cap rates between 7 and 10 percent, and RV park cap rates of 6 to 11 percent.

So this analysis was focusing on the cap rates for this type of park. Is that correct?
A. Well, this -- the $K O A$ is not a mobile home park. So I think that what Mr. Miller was doing was restating Eli's comments to him.
Q. Okay. And it appears that this analysis that was prepared for the $K O A$ did not seem to factor in any type of financial analysis that may result from the operation of transloading or operation of:freight. Is that correct?
A. That is correct.
Q. It also doesn't seem that the -- as part of this analysis, the KOA was evaluated for the cost of installing a wye, a pit, or a transloading facility is. That correct?
A. That is correct.
Q. I would like you to go to the next page, which is page 176.
A. 176?
Q. Yeah. Do you see that? I believe it is the next page. Or it's after 155. 176 is the next email.
A. Okay. Yes.
Q. This is an email dated August 19, 2020, from Mike Hart to you. It states, "Robert, thank you for connecting me with John Meyer, although, I have to say, I can't imagine how
you put up with the calls you've already had with him."
"Talking with him was like watching a ground squirrel on crack dropped into a room of walnuts." Do you see that?
A. I do.
Q. Did Mr. Hart contact John Meyer?
A. He did.
Q. Do you recall what the conversation was?
A. They were having a conversation about the purchase of his property.
Q. So as of August 19th, Mr. Hart had a conversation with Mr. Meyer about the purchase?
A. On or about.
Q. Why did Mr. Hart state this about John Meyer? Do you know?
A. I don't know.
Q. It doesn't seem like a very nice way to treat somebody that you're trying to do a business deal with. Is that right?
A. I would agree entirely. And, as I stated in my deposition, it is certainly not the opinion of Mendocino Railway or myself.
Q. Does Mendocino Railway have contempt for Mr. Meyer in some fashion?
A. Contempt, as in anger?
Q. Yes?
A. No, sir.
Q. If you look at this email, at the bottom of the second-to-last paragraph, there is a sentence that says, "He
did not like eminent domain once explained, and said he didn't want to choose that one."
"In short, we should decide if we want to proceed, and get an appraisal so we at least know what is fair. We should then write up an offer, and see how he responds."

Do you see that?
A. I do.
Q. And do you know at that particular point, would it be correct to say that the Mendocino Railway was actively thinking about taking the eminent domain action against Mr. Meyer to obtain his property? Is that correct?
A. Again, I think it was a consideration. And, you know, Mr. Hart's suggestion of an appraisal to see what we know was fair is an appropriate step.
Q. I have one more question, and then we can take a break if you would like.

If you look at page 175, it's an email from Mike Hart to you and to others, dated August 20, 2020.

It says, "Yeah. This guy was a bit on the fringe. We'll request Glenn to get an appraisal." That's a reference to Glenn Block?
A. Yes, sir.
Q. And that would be an appraisal, potentially, for an eminent domain action. Is that right?
A. Potentially.
Q. Do you know what Mr. Hart was referring to when he said that this guy was a bit on the fringe?
A. I don't.
Q. And I guess there's an email below that was from you that I skipped from August 20th, at 8:39 a.m. It's from you.

You said, "Now you see the wild goose chases you send me on sometimes," with a happy face. What is that referring to?
A. Well, some of my conversations with Mr. Meyer were very disjointed.

But I do take exception to the fact that he was disrespected in the way that we just covered during the testimony earlier. And, you know, it was a gentle nod to Mr. Hart that, look, sometimes for as impatient as you can be, you see what, you know -- see sometimes the conversations I have to have.

And when you're impatient about how long it may take to get back to you on something, sometimes these types of conversations take a long time, and they take finesse.
Q. So on the next -- the next sentence in that email, you said, "Ha, ha," on summing up John Meyer." What's that referring to?
A. I think that it was, again, a nod to, you know, what Mr. Hart had previously stated.
Q. So it seems like you and Hart are not showing much respect for Mr. Meyer -- is that correct? -- in these emails?
A. I wouldn't say that. I think that is a complete mischaracterization.
Q. The next email says, "I think an appraisal makes sense. Should be pretty easy to do, given the property can be seen from Highway 20." Do you see that?
A. I do.
Q. So it was your opinion at that time on August 20th that Mr. Block should obtain an appraisal for eminent domain. Is that correct?
A. I think what I said is that having an appraisal makes sense, and that was the extent of what I said.
Q. Okay. So -- so you said that. But it looks like in the next email, Mr. Hart referenced Glenn Block, right?
A. Yes.
Q. So Glenn Block probably wouldn't have been brought into the conversation if you were just going to obtain an appraisal; you could have done that yourselves.

It was referenced that Mr . Block should obtain an appraisal, and that was specifically for eminent domain purposes. Is that correct?
A. Well, again, it is something that we had contemplated previously in previous emails. And if we were going to go down this path, it seemed best to engage Mr. Block earlier, rather than later.
Q. Okay. One more question.

It appears that Mr . Block was brought into the conversation after the decision was made on what site was to be obtained. Is that correct?
A. Well, in and around this time, we just reviewed an email that talked about -- that was from Mr. Miller doing a financial analysis.

It was the 19th of -- I'm sorry, no. It wasn't the 19th. It was the 24 th of July. So we had -- I'm sorry. Would you
restate your question, please, or repeat it?
Q. Yeah. You obtained the financials for the KOA, right?
A. That's correct.
Q. After you obtained the financials for the KOA and reviewed them, at that particular time, did the Mendocino Railway determine that they did not want to pursue the KOA any longer?
A. Yes.
Q. So after that was, the financials were obtained and reviewed, then, at that particular time, the focus became Mr. Meyer's property. Is that correct?
A. That's correct.
Q. And then Mr. Meyer told Mendocino Railway that he didn't want to purchase or sell the property. And Mr. Mike Hart spoke with him, and said he looked like a squirrel on crack.

And at that particular time thereafter, the discussion went to let's contact Mr. Block. Is that correct?
A. That's what the email thread represents, yes.
Q. So it appears that the Meyer property -- it was decided that the Meyer property would be the property to be pursued prior to bringing on Mr. Block. Is that correct?
A. I think that that is a fair analysis.
Q. Okay. All right. Thank you. Would you like to take a break now?

THE COURT: Let's go ahead and recess for the lunch break. Off the record.
(Recess)

THE COURT: Back on the record. Mr. Johnson?
CROSS-EXAMINATION (CONT.):
BY MR. JOHNSON:
Q. Yes. Thank you.

Mr. Pinoli, we were looking at Exhibit D, and the page we were on was on page 175. If you could turn to that page?
A. Okay. I am there.
Q. Okay. If -- if you look at page 175, there is an email. It's from Jeff Miller, dated August 20, 2020, at 11:03 a.m.

Can you take a look at that, please?
THE COURT: I'm sorry. Which number?
MR. JOHNSON: It's page 175.
THE COURT: Got it. Thank you.
BY MR. JOHNSON:
Q. You're welcome.
A. And, Mr. Johnson, that was the August 20 th email at 10:43.
Q. No. At 11:03.
A. Okay. Yes. Thank you. Yes.
Q. Have you read that?
A. Yes, sir.
Q. So in that first line, he states, "Wow, what a discussion." Do you know what he is referring to? Is he referring to the email discussion that was just had?
A. I believe so.
Q. And then the next sentence said, "I did speak with Robert in more detail on the KOA, and he felt there would be
no way to split the property for a train depo and parking.
"The goal would be to separate the depo from the KOA so we could later sell the KOA. Once maintained with the Skunk, we could get the depo land for free; however, without the ability to split the property, it would not be possible."

And my question to you is there is a reference to Robert. Is that to you?
A. I believe so, yes. There is no other Robert.
Q. And -- and did you evaluate whether or not the KOA property could be divided into two parcels, legal parcels?
A. I don't know if I evaluated it from the standpoint if the KOA could be divided into two legal parcels.

It was more of was there a way to divide the property, given the constraints that it had to serve the needs, based on the discussion that was being had.
Q. Okay. So did you -- you analyzed it based on the fact that -- the facts represented in this email that there was a potential -- or you evaluated whether there was a potential to obtain -- purchase the whole property and then sell off the $K O A$ and retain a certain portion of the property for your depo. Is that right?
A. It was one of the considerations.
Q. And then if you look at the next paragraph, it states, "I did see that one of comments of John Meyer was an income stream."
"I am not sure if that was rambling or real, but it could lower the price and pay him over some time for the remainder."
"Our 1033 exchange will be land plus our construction
costs and needs to be under the SNR entity."
The SNR entity is Sierra Norther Railroad?
A. Yes.
Q. And can you explain what that statement means, if you know?
A. I'm not sure that I do know.
Q. Okay. And if you look at the -- if you look at the email above, there is an email above dated August 20, 2020, at 11:12. And it's from Mike Hart.

It states, "Sounds like we need to get the appraisal and just do a flat 1033 through SNR." Is that right?
A. That's what that email says.
Q. And so is that -- is that related to potentially getting an appraisal to -- to complete an eminent domain taking of Mr. Meyer's property?
A. Mr. Hart doesn't describe it beyond that one line that you read, so it -- it's a bit hard to surmise.
Q. So you don't know what that means?
A. I don't, sir.
Q. If you look at the email up above -- it looks like a portion of it was blocked out, but it's an email to Glenn Block, and it appears to be from Mike Hart. Do you see that?
A. I do.
Q. All right. And is it your understanding that with that email, Mr. Hart contacted Glenn Block to begin the eminent domain process of taking -- of potentially taking Mr. Meyer's property?
A. I'm unable to tell you what that email says,

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because it is blacked out. I cannot read it.
Q. Do you know if Mr. Mike Hart contacted Glenn Block to start the eminent domain process?
THE COURT: Counsel, I think that's kind of getting into the attorney/client privilege, asking him for things he might have to disclose. BY MR. JOHNSON:
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Q. That's fine. Mr. Pinoli, will you flip to Exhibit E?
A. Okay.
Q. So are you familiar with this document?
A. Yes.
Q. This is a document that appears to be from Ward Levy Appraisal Group, Inc., written from Ryan C. Ward to John Meyer. Is that correct?
A. That is correct.
Q. And it's dated September 1st, 2020. Is that correct?
A. It is.
Q. And if you look at the fist paragraph, it states, "The Mendocino Railway is considering the acquisition of your property for its railroad operations."
"We have been hired by the California Eminent Domain Law Group on behalf of the Mendocino Railway to appraise your property at 1401 Highway 20 in Willits, California," and then it has the assess or parcel number.

Is this the letter that was sent out on behalf of the Mendocino Railway to John Meyer to effectively begin the
process of potentially taking his property through eminent domain?
A. I believe there was an official letter that came from Mendocino Railway on Mendocino Railway's letterhead, and this would be -- would have been a supplement letter to this.
Q. So Mendocino Railway would have sent out a letter to Mr. Meyer before this supplemental letter?
A. I believe so, but I would need to verify that.
Q. Okay. So this letter -- if we go back to Exhibit D, the last email we were looking at was on page 175, and it was dated August 20, 2020.

And so this letter from Ward Levy Appraisal Group, Exhibit $E$, was sent out approximately 10 days after the last email. Is that correct?
A. Yes.
Q. So it looks like after -- after this discussion we've reviewed in the emails, Mendocino Railway took action relatively quickly to start the eminent domain process. Is that right?
A. That would be a correct timeline.
Q. Okay. So, now, we went through these emails that were provided in your discovery responses during this case, and throughout these email discussions and the evaluation of the parcels that were being considered for your project, I did not see any reference to a transload facility, did you?

Or do you recall seeing anything in these emails relating to that?
A. In the emails we have reviewed? No. I don't

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recall that.
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Q. Do you recall seeing any references to freight in any of these emails in Exhibit $D$ that we have reviewed?
A. Well, I see reference to car storage, and that is indicative of a freight operation.
Q. Okay. Besides that reference, do you recall seeing any reference specifically to the word freight?
A. I don't believe so.
Q. In those emails that we have reviewed in Exhibit D, did you see any reference made to a wye -- is it discourse? What is it called?
A. A wye track?
Q. A wye track?
A. I don't believe so.

MR. JOHNSON: The -- I filed a supplemental request for judicial notice. I'd like to get that, if possible. Do you have a copy of that, Your Honor?

THE COURT: Do I?
MR. JOHNSON: I think I gave you one. It's just a few of the statutes.

THE CLERK: It was filed on Tuesday.
THE COURT: Oh, right. I have that.
MR. JOHNSON: When we started the process.
THE CLERK: It's also scanned.
THE COURT: It's also scanned? What day did it
come in?
THE CLERK: Tuesday the 23rd.
THE WITNESS: Thank you.

THE COURT: Okay. There it is. Okay. Let me pull it up.

MR. JOHNSON: At the same time, I -- just to make it easier, we also have a request for judicial notice that I filed on August 19th. And I'm going to provide that to the witness as well of statutes and cases.

MR. BLOCK: It's not just statutes.
MR. JOHNSON: There's cases as well. Would you
like a copy?
THE COURT: Thank you.
MR. BLOCK: The supplemental was 124003012360, I think.

Mr. Johnson, to clarify, the supplemental request for judicial notice was Code of Civil Procedure 1250.360 and Code of Civil Procedure 1250.370?

As to the statutes Your Honor, we have no objection. We -- we also filed a request for judicial notice regarding a variety of statutes.

The statutes that we presented all have the legislative committee comment. That's the only reason we served the ones that we served, so that additional information is there.

I can address the cases, if you would like.
MR. JOHNSON: Weli, I'll address them. We can -when I get there, we can do it.

MR. BLOCK: Fair enough.
THE COURT: I don't know that you folks need to even --

MR. JOHNSON: I mean, a lot of this stuff was put
together for your purpose so that you don't need to go hunt that.

THE COURT: Exactly. I don't think they need to be addressed until closing arguments or briefs.

MR. BLOCK: The defendant's request for judicial notice only had one of three PUC decisions, and things like that.

THE COURT: When you do your closing briefs, you can do all the law you want.

MR. JOHNSON: Thank you. Okay.
MR. BLOCK: Are you sure all we want? Really?
MR. JOHNSON: She's not going to read it, but you
can add it.
While we're here, I would move to have Exhibit D entered into evidence, which is the emails we just discussed.

THE COURT: It may already be in evidence under plaintiffs, but any objection to D?

MR. BLOCK: No objection, Your Honor.
THE COURT: Exhibit D will be received.
(Respondent's Exhibit D was admitted into evidence.)
MR. JOHNSON: I also move Exhibit E, which is the letter from the appraiser.

MR. BLOCK: No objection, Your Honor.
THE COURT: Exhibit E will be received.
(Respondent's Exhibit E was admitted into evidence.)
MR. JOHNSON: I also move for the exhibits that we discussed, which were the photographs. I believe they were M, N, O --

MR. BLOCK: $M$ and $N$ weren't admitted yet.
THE COURT: And we have Q.
MR. BLOCK: $0, P, Q$ were today. And I have no objection to the photos, Your Honor.

THE COURT: All right. $0, P$ and $Q$ will be received.
(Respondent's Exhibits $0, P$, and $Q$ were admitted into evidence.)

BY MR. JOHNSON:
Q. Thank you. And I think that's all the exhibits now we've reviewed at least.

Mr. Pinoli, I'll refer you to the supplemental. It states -- it's a document called Defendant, John Meyer's Supplemental Request for Judicial Notice. Do you see that?
A. I do. Yes, sir.
Q. All right. And the first -- there's a statute. The first statute is called California Code of Civil Procedure section 1240.030, conditions precedent to exercise of power.

Do you see that?
A. I do.
Q. Are you familiar with this statute?
A. No, sir. I don't practice law, so I'm not.
Q. Okay. When you -- when you began the evaluation of whether or not Mr. Meyer's property should be taken for eminent domain purposes, did you -- and -- and that's referenced in the emails that we've reviewed -- at that particular time, did you review the law for eminent domain, taking property through eminent domain?
A. Through discussions with our counsel.
Q. Okay. But at the time -- at the time that we were discussing these emails, which was between January of 2020 and August of 2020, did you have -- did you, yourself, review any of the statutes such as this one that we just reviewed, 1240.030 conditions precedent to the exercise of power?
A. I did not.
Q. Do you know if Mr. Hart did?
A. I do not know.
Q. Okay. It was -- it's correct to say that you and Mr. Hart were the ones that were responsible -- as far as Mendocino Railway is concerned, you were the ones that were responsible for evaluating the potential taking of the eminent domain property from or taking the Meyer property through eminent domain. Is that right?
A. That is correct.
Q. You did not think that it was necessary to review the eminent domain laws at the time that you were making that evaluation of what property to choose?
A. Again, through discussions with counsel that would have happened later.
Q. Okay. So that happened after the decision was made to take Mr. Meyer's property?
A. Well, there was no decision that was made, as we've discussed, in any of the exhibits. There was discussion surrounding it, but there was no -- there's nothing in the affirmative that says this is what we are going to do.
Q. Okay. Well, wouldn't the September 1st letter at
least from the appraiser be an affirmative step to potentially taking the property of Mr. Meyer through eminent domain?
A. That is correct.
Q. All right. So by September 1, 2020, a step had been taken officially to potentially take Mr. Meyer's property through eminent domain?
A. Sure.
Q. So have you reviewed these, or anyone in your company reviewed these eminent domain requirements by September 1, 2020?
A. Again, the conversations that would have taken place would have been with our counsel, and we relied on counsel to provide advice.
Q. Okay. And so you were -- would it be correct to say that the Mendocino Railway was evaluating the requirements for taking the property through eminent domain prior to September 1, 2020?
A. I think that that is a fair assessment.
Q. Okay. Do you recall ever looking at the section 1240.030, Conditions Precedent to the Exercise of Power?
A. No. As I have previously stated, sir, I have not -- I have not reviewed it.
Q. Okay. So would it be correct to say that in making an analysis of what properties that you were interested in taking through eminent domain, or, effectively, Mr. Meyer's property through eminent domain, you would not have factored in these factors, or -- excuse me.

You did not factor in 1240.030 into your analysis. Is
that right?
A. As I have previously mentioned, I have not read 1240.030. And so it would have been discussions with our counsel, and we relied on our counsel to -- to simply take the information that we were giving them, and for them to respond to us based on our request.
Q. Okay. So -- so it would be correct, though, to say -- I have no interest in understanding what your discussion is with your counsel, but my question is Mendocino Railway, as far as you know, did not factor in these conditions that are referenced in 1240.030 during its reference of whether or not it was going to take Mr. Meyer's property?

MR. BLOCK: Objection. Is it the statute that you're asking about, or the substance of the statute? Because I think -- well, I won't say any more. But the question is vague.

THE COURT: I'm going to sustain that. Will you rephrase it?

BY MR. JOHNSON:
Q. Yes. Okay. Let me -- I'll just go through the statute.

If you look at the statute 1240.030, it states that the power of eminent domain may be exercised to acquire property for a proposed project only if the following are established, "A, the public interest and necessity require the project."

So I'd like to stop there. When you were making the analysis prior to September 1, 2020, of whether or not to take
or potentially take Mr. Meyer's property through eminent domain, did Mendocino Railway evaluate whether the public interest and necessity required the project?
A. Yes.
Q. It did? And how did it do that?
A. Through discussions with counsel.
Q. Did you have any discussions outside of the discussions you had with counsel regarding whether or not the taking was in the public interest and necessity required the project?

MR. BLOCK: Objection. Calls for a legal interpretation, or a legal analysis. Objection to the extent the question calls for a legal analysis or a legal conclusion.

THE COURT: And I agree.
Mr. Johnson, you're asking him to give an opinion here as to whether or not they complied with $A, B$, and $C$, and I think that's inappropriate.

He spent the last two days testifying as to all of the things that were done to, you know, end up where they are today to file the lawsuit.

So I think you need to rephrase so that he's not offering any kind of legal opinion here. He's not been retained as an expert to do that. BY MR. JOHNSON:
Q. No. I understand, and my goal here is not to -to make or ask Mr. Pinoli to make a legal opinion.

My goal here and my question is focused on was there a discussion that was had outside of your counsel's presence
that related to public interest and necessity requiring a project prior to September 1st? That's my question.

THE COURT: A discussion with whom? Anyone?
MR. JOHNSON: Anyone at the Mendocino Railway.
THE COURT: Okay. Do you understand the question?
THE WITNESS: I do.
THE COURT: Okay.
THE WITNESS: I do think that there were some internal discussions, again, as we moved forward -- as Mendocino Railway moved forward.

And through our discussions with counsel in order to retain Mr. Levy to do the appraisal, there had been discussions to determine if the use of the property, the subject property was going to comply with the requirements. BY MR. JOHNSON:
Q. Okay. But did you see any of those discussions in the exhibits in Exhibit $D$, the emails that we reviewed that related to the public interest and necessity requiring the project?
A. I think Exhibit $D$ ended around the 20 th of August, and I don't recall having reviewed any of those.
Q. Okay. And if you look at subsection B of section -- of statute 1240.030, it states the project is planned or located in the manner that will be most compatible with the greatest public good and the least private injury. Do you see that?
A. I do.
Q. And I don't want to know anything about
discussions that you had with your counsel, but were there discussions that were had with the Mendocino Railway officer -- officers, for example, Mr. Hart, yourself, Chris Hart, Jeff Miller?

Did you analyze whether or not the project was planned or located in the manner that would be most compatible with the greatest public good and the least private injury?

MR. BLOCK: Objection. My concern is that Mr. Pinoli has testified several times now that he has not read 1240.030. And so the question as framed in the language of 1240.030 is vague and uncertain.

THE COURT: Do you understand the question?
THE WITNESS: I understand. I think what
Mr. Johnson is getting at, Your Honor --
THE COURT: Okay. Then, I'm going to allow him to answer if you understand the question.

THE WITNESS: Thank you. I would say that the discussions that we had with the Mendocino Railway at that point in time at the lst of September when the letter was sent out were discussions that we also had with our counsel.

So any discussions with respect to the taking of the subject property were done with counsel, and, as a result of that, our counsel advised us what the criteria were in order to -- or that needed to be considered in moving forward.

And we needed to make sure that our project was consistent, that it was in the public interest, that there was a necessity required, and that it was located in a manner that would be most compatible with the greatest public good and
least private injury.
BY MR. JOHNSON:
Q. Okay. Thank you.

I would like to refer you to Exhibit F. And this document is the complaint and eminent domain that was filed by the Mendocino Railway on December 22, 2020.
A. I am at that document.
Q. Okay. And if you -- are you familiar with this document?
A. I am.
Q. Okay. Did you review this document prior to it being filed?
A. I did.
Q. All right. If you look at the second paragraph on page 2 of this document, it states, 2, the project. And then it has in parentheses, "(The project for which plaintiff seeks to describe the below-described project related to plaintiff's ongoing and future freight and passenger rail operations, and all uses necessary and convenient thereto.)"

Is it your understanding that as far as the complaint is concerned, that that is the definition of the project that you were going to construct on or wished to construct on Mr. Meyer's property?
A. A maintenance facility and a freight-based facility, yes. That is -- that is what we said in our complaint.
Q. All right. Now I'm looking at the complaint.

Is there a reason why you weren't more specific in the

## complaint?

A. I'm not certain that the complaint needed us to contemplate all of the necessary uses.
Q. Okay. So you're -- you're -- as far as you know, there was no reason why it wasn't more specific -- is that correct? -- about what you were going to build?
A. I don't believe so.
Q. All right. So the project description in the complaint does not specify the specific improvements to be constricted on the Meyer property. Is that correct?
A. It does not specify the specific improvements as where he reviewed yesterday in the sight map.
Q. Okay. That was the map that was created in June of 2022? That map?
A. That is correct.
Q. All right. So the -- the project description in the complaint does not make any reference to the campground that was to be constructed on the Meyer property. Is that correct?

MR. BLOCK: Objection; misstates the facts, or assumes facts not in evidence.

THE COURT: Would you repeat that question?
(The record was read.)
THE COURT: Does it say anything about a campground in the complaint?

THE WITNESS: No, Your Honor.
THE COURT: All right.
BY MR. JOHNSON:
Q. Is it -- is it your position that between the -the -- the email on July 19th that we reviewed that had the map that showed the KOA campground and the RV park on the Meyer property, the -- what did we call it? I keep forgetting. Are you familiar with what document I'm talking about?
A. If you point me to it. Is there a railroad reference that you are looking for?
Q. Yeah. Let me find it for you. Okay. It's on Exhibit D, and it is page 171.
A. Okay. The map that's -- not the map, but the image, if you will, that's at the top.
Q. Yes. Do you recall discussing that?
A. I previously testified that it was a part of an email, and it was part of our email discussion.
Q. Okay. So -- so my question is this email and this map were sent out to -- to you by Mike Hart on July 19, 2020, correct?
A. Yes, sir.
Q. All right. And the letter that we discussed that Mr. Levy sent out was sent out on September 1, 2020. Is that correct?
A. Yes. That is correct.
Q. Okay. And so my question to you is is it -- is it your understanding that the project, or the project when you began the eminent domain process was not the project that is represented in this email on -- or in this aerial photograph with the overlay on July 19, 2020?
A. As I -- as I previously said, this email was a part of a very lengthy conversation that Mike Hart was having amongst his colleagues and his staff.

And, no, this map or this image was not a part of the instructions or the plan that was provided to Mr. Levy.
Q. Okay. So what -- what was your understanding of the plan as of September 1, 2020, when Mr. Levy sent out his letter?
A. It is -- it is consistent with the plan that is before the Court today, and that is the plan that we had solidified by our outside architect, Hornberger and Worstell, that includes rail, transload facilities, maintenance facilities, parking, offices, and a depo area.
Q. Okay. If you look at the big binder, you can look at Exhibit 4.
A. Yes, sir.
Q. Is that the plan that you were just referring to?
A. Yes.
Q. Okay. So it's your understanding that the plan that was in place at least discussion wise was in place as of September 1, 2020, was effectively this plan in Exhibit 4. Is that correct?
A. The elements of that plan.
Q. Okay. So it's your understanding, or your testimony that between the time frame of July 19th and September 1st, the -- the plan for what was to occur and the improvements to be made on Mr. Meyer's property completely changed from a campground and RV park into the plan that is in

Exhibit 4. Is that correct?
A. Yes. And, as I previously testified, the notion of a campground and an RV park is something we are not in the business of doing.

It is something that came recommended to Jeff Miller via Eli as being potentially quite lucrative during the COVID time. We're not in the business of running campgrounds or owning campgrounds.

And, again, through my discussions with Mr. Hart, it was in order to grow this business, and to grow this railroad, and to continue to serve our community in the way the railroad was founded, this is what we need to get on with doing.
Q. Okay. Now, we reviewed all the emails in Exhibit D, and there did not seem to: be any discussion regarding the movements that are in Exhibit 4.

So is it your understanding that all these discussions were had internally, and nothing was done -- as far as the type of plan that is referenced in Exhibit 4, nothing was referenced in an email. Is that correct?
A. That is correct.

And as I stated before, I think it was in response to your question of is it a waste of resources to pursue discussions about options that didn't benefit the railroad, suffice to say that we spent several months and a waste of Mendocino Railway's resources having these discussions about the campground and such. And I would agree with that again.
Q. Before this litigation was filed, Mendocino Railway never provided Mr. Meyer with a specific description
of the use that it intended to make of his parcel, correct?
A. I believe in our letter to Mr. Meyer, a notice of intent to appraise that should have been included, or it was included in there.
Q. So -- so the letter you're referring to would be the letter that Mr. Levy sent out? The September 1st letter? Is that correct?
A. It's -- it strikes me as that there should have been, or there was another letter that came from Mendocino Railway on or about that time that would have included that.
Q. Included what?
A. But I -- I can't speak to -- I can't speak with absolute certainty that that's the case.
Q. Okay. So I'm just trying to clarify here. You said it would have included that. What, specificaliy, are you referring to? It would have included a description of the project?
A. It would have included a -- a reason for the taking.
Q. Okay. Would it haven included a description of what the projects were going to be? Specifically, the improvements that were going to be made to Mr. Meyer's property?
A. Again, we talked about the elements of the project, but that hadn't been solidified in an illustrated form.
Q. So are you aware of this letter that you're referring to? Have you seen it during this trial?
A. The Levy letter?
Q. No. The letter that you claim was sent out to Mr. Meyer?
A. It's something that I'll have to review to see if it exists.

MR. JOHNSON: Okay. I would like to refer the Court to page 40 of Mr . Pinoli's deposition.

THE COURT: Hold on. Let me get it. Okay. Line? BY MR. JOHNSON:
Q. Line 1:
"QUESTION: Okay. So in paragraph 2 of Exhibit 15 in the complaint, it says in quotes, 'The project for which plaintiff seeks to acquire the below-described property consists of future freight and passenger rail operations and all uses necessary and convenient thereto,' end of quote."
"Would it be correct to say that Mr. Meyer was never provided with any type of specificity beyond what is referenced in paragraph two with regards to what the project is going to consist of on his property?"
"ANSWER: There may have been the initial letter which was sent out to him which would start the eminent domain process, the motion of intent to appraisal, followed up by the letter -- the letter of just compensation may have described it. But without it in front of me, I don't want to speculate."

The letter -- my question to you, Mr. Pinoli, is that letter that is referenced here, the letter of -- that you refer to as the letter of just compensation, would that --
would that be referring to the letter that's in Exhibit E?
A. Again, I'd have to review the exhibit binder that

Mr. Block put together and see if there wasn't an additional letter in there.
Q. Okay. So would it be correct to say you don't know?
A. That would be fine. It would be consistent with what my deposition said.
Q. Okay. Under eminent domain law, a general statement of public use for which the property is to be taken is required by the Code of Civil Procedure section $1250.310(\mathrm{~d})(1)$. Is that correct? Do you know?

MR. BLOCK: That's not one of the statutes in your supplemental request for judicial notice, is it? BY MR. JOHNSON:
Q. Do you know if that's the case?

THE COURT: Are you asking him to review the statute?

MR. JOHNSON: No. I'll rephrase the question. BY MR. JOHNSON:
Q. Do you have an understanding of whether or not eminent domain law requires a general statement of public use for which the property is to be taken?
A. Again, these are conversations we would have had with our counsel, who is an expert in the process of eminent domain. So I feel as if you are asking me to determine if the legal -- the legalness of a statute.
Q. And so the answer is that you're not familiar with
that requirement? I'm asking if you're familiar with that requirement or not?
A. I am familiar with the requirements of, you know, that the property has to have a stated benefit for, you know, public interest, and that necessity is required -- that it's sought to be acquired because it is necessary for the project, and that it's, you know, it's compatible with the greatest public good and the least private injury.
Q. Okay. Are you familiar with the eminent domain requirement that requires that the project be necessary?
A. Yes.
Q. And why is this project necessary? Do you know?
A. The -- I've stated in my testimony over the last couple of days that in order for the railroad to continue to grow and to meet the demands and the requests that we are getting from outside businesses -- this isn't the railroad soliciting business; this is other businesses coming to the railroad -- that there is a request for this type of service.

And in order to facilitate this type of service and bring cohesiveness to the railroad's operations that presently are disjointed on the eastern side of our line, that this property is necessary.

BY MR. JOHNSON:
Q. Okay. Your Honor, I'd like to refer you to page 41, line 15.
"QUESTION: Is this -- is this project necessary?"
"ANSWER: Yes."
"QUESTION: Why is this project necessary?"
"ANSWER: Well, it's necessary because in order for the railroad to continue to grow and expand, we need the appropriate facilities to do just that."
"QUESTION: Any other reason why it's necessary?"
"ANSWER: No."
Mr. Pinoli, in your opinion and in Mendocino Railway's opinion is the project plan located in a manner that will be most compatible for the greatest public good?
A. Yes, sir I believe it is.
Q. And why do you say that?
A. Well, for the reasons that I have described over the last couple of days, and that is that it has its proximity to the state -- to State Route 20 , it's proximity to the rail corridor, and giving other businesses the opportunity to work with the railroad in order to get their goods and services to them in a manner which advances those businesses, and, overall, advances the economic impact they have within our community.
Q. Okay. Is there any other reason why this project is located in a manner that will be most compatible with the greatest public good and the least private injury?
A. Well, in determining -- in our process to determine and sort of vet the other properties, there were a variety of factors that we looked at, size, what was on those properties, constraints, natural -- what I would consider are natural constraints or barriers, and the fact that this property is bare land.

There is no house, so there is no displacement of
residents. There is no infrastructure to this property.
It is bare land adjacent to the rail quarter. It is adjacent to the highway. It is sandwiched between the two.

It is out of town, so there is not congestion and it really allows for the proper flow that is required in that type of facility to accommodate fleet services and transloading services.
2. Okay. Thank you. Are you done?
A. Yes, sir.

MR. JOHNSON: I'd like to refer the Court to page 42. Yes. Line 13.
"QUESTION: Is there any other reason why this project is located in a manner that will be most compatible with the greatest public good and the least private injury?"

Well, I'd better go back to above that, Your Honor, because I asked any other reason. So this would be line 4, page 42.
"QUESTION: In your opinion -- in Mendocino Railway's opinion and your opinion, is the project located in a manner that would be most compatible for the greatest public good?"
"ANSWER: Yes."
"QUESTION: Why do you say that?"
"ANSWER: Well, it's proximity to the highway and railroad's corridor. It is sandwiched between the two."
"QUESTION: Is there any other reason why this project is located in a manner that would be most compatible with the greatest public good and the least private injury?"
"MR. BLOCK: Objection, vague. Calls for a legal conclusion. Is the question the greatest public good and least private injury, or something else?"
"BY MR. JOHNSON: QUESTION: The question is the question that I asked. Would you like the question repeated?"
"ANSWER: Would you please repeat the question?"
"(The record was read.)"
"THE WITNESS: Given the number of trains that we operate, minimizing the number of grade crossing times that occur during the day present when we depart the Willits depo or anywhere in the willits yard -- there are a number of grade crossings that we go through, so each time you go through a grade crossing, trains never swerve."
"Each time you go through a grade crossing, you know, there is the risk of a car running through gates and the car being struck."
"By this being located -- our facilities moving to the Meyer property, we eliminate that. So there is huge public benefit, a huge public safety benefit."
"It also takes the moving or transloading of goods and services out of the central part of downtown Willits, if you will, as it is moved out more into the country."
"As far as the second part of your question, which was the injury, this has the effect on one property owner, not multiple property owners, who would be compensated fairly for it."

THE COURT: So, Mr. Johnson, that's all of the things he's testified to in the last couple of days, so I
don't know that you're really impeaching him here. I'm not sure why you're reading these sections --

MR. JOHNSON: Okay.
THE COURT: -- of the deposition.
MR. JOHNSON: I wanted to clarify, because what he's testified to, Your Honor, is well in excess of what he said in these two paragraphs.

So I was just making a distinction between the amount of testimony we've heard on all these other issues versus what was said at his deposition, but I'll move on.

THE COURT: Okay.
BY MR. JOHNSON:
Q. Mr. Pinoli, will you look at Exhibit 4? This is the map that sites the preliminary site plan.
A. I have the map here.
Q. Okay. So this was the preliminary site plan, and I received it on June 24, 2020. And you testified that it was prepared sometime in June 2020. Is that correct?
A. Yes.
Q. All right. Now, if you look at the site plan, on the right of the plan, there is a -- I guess it would be a reference to a natural habitat preserve. Do you see that?
A. I do.
Q. And does that -- that generally looks like it's pointing to a creek and some trees. Is that right?
A. Yes.
Q. And I believe you testified yesterday that that -that natural habitat would block or prevent you -- prevent the
railroad from using that portion of the site. Is that correct?
A. I believe I even went a step further, in saying that we had no intention of knocking down trees or disrupting the stream bed so that that area was precluded, if you will, from our developing it.
Q. Okay. Is there a reason why the railroad needs to take that portion of the property?
A. Well, it's my understanding that if we're taking a piece of property via eminent domain, that we can't leave the person who currently owns the property, Mr. Meyer, with something that is disjointed, meaning something that is disconnected.

It doesn't abutt his other two parcels that he owns. He has no way to access the parcels that he owns, which I believe yesterday they were 40 and 41 -- if my memory serves me correctly -- to the west, and he would be landlocked. There is no ingress or egress.
Q. Okay. Well, my question to you would be wouldn't it be possible to allow Mr . Meyer to retain a portion of this natural habitat area and allow him to access it off of Highway 20?
A. Given what is going on with the property currently, I can't imagine what Mr. Meyer would be doing with it. It's not suitable for development. It's not suitable for stacking dirt.
Q. It may be suitable for a house, don't you think?
A. I don't believe so.
Q. And why do you say that?
A. I don't believe that the setback requirements are consistent.
Q. Okay. Do you know for sure?
A. I said I don't believe. I don't know for sure.
Q. And when you're talking about setback requirements, you're talking about setback requirements from what? Highway 20?
A. Setback requirements from the creek and the trees.
Q. Okay. And if the setback requirements could be met, do you think it's possible that, you know, Mr. Meyer may have an interest in retaining that portion of the property if you're not going to use it?
A. I don't believe Mr. Meyer has an interest in retaining that portion of the property.
Q. Why do you say that?
A. In my conversations with Mr. Meyer leading up to our filing the eminent domain matter, that was not something that we discussed.
Q. And since you didn't discuss it, you don't believe he wants to retain it. Is that right?
A. Yes. We didn't discuss it.
Q. And based on your statements, you're never going to use this portion of the property. Is that right?
A. There's nothing that would preclude us from parking vehicles over here, or what have you. When I say "over here", I mean towards the trees.

It's just that it's not something that would be developed
from a standpoint of knocking down trees, or trying to reroute an active waterway.
Q. Okay. All right. Thank you. And if you'll look on the left portion of the map here where it says, Maintenance Repair Facilities, and Yard Maintenance of Way, and Maintenance of Equipment? Do you see that?
A. I do. Yes, sir.
Q. All right. That would be where you would work on the -- the equipment for your operation. Is that correct?
A. That's correct.
Q. I would guess that that could be loud sometimes. Is that correct?
A. It could be.
Q. And right next to -- right behind that maintenance facility are two houses. Is that right?
A. There are.
Q. One of those houses Mr. Meyer owns. Is that correct?
A. Yes.
Q. When you -- when this plan was put together a couple of months ago, or this -- this map was put together a couple of months ago, was it -- did you take into consideration the impact that using a maintenance facility right next to two houses would have on the neighbors?
A. The facility is an indoor facility, so it is completely enclosed. The work that would be done on the rail cars would not be done on the exterior, but, rather, on the interior.

The purpose of putting a pit and the overhead cranes in a building are to keep those pieces of equipment or tools out of the weather, and so, as a result of that, equipment repairs would be inside the building.

I can't imagine that the repair work that we would be doing to be any noisier than the highway traffic that is adjacent to those houses.
Q. You would be driving trains in and out of that, wouldn't you?
A. Well, you would -- from -- from a railroading standpoint, you would be idling equipment in and out of there.

This -- this -- it would -- this would be notch one, or gear one, if you will, from railroading terms. So it would be minimal power used.
Q. It's pretty loud, though. A train is loud, is it not?
A. Trains are. Particularly, the four new low-emission locomotives that we have slated to come, with one of the three engines operating, they are the equivalent of a modern diesel truck engine.
Q. Okay. So is it your testimony then that having a maintenance facility and the trains going back and forth behind Mr. Meyer's house would have no real impact on him?
A. I don't believe that they would.
Q. And was that -- was that issue evaluated when you came up with this plan?
A. Absolutely. When we came up with this plan, it was designed in a way that could accommodate all of the
necessary items that are needed for this facility.
Q. Okay. I mean, it looks like it would be possible to have put the maintenance facility somewhere farther away from the houses. Is that possible for this plan?
A. That's something that I would have to review and -- and speak to our engineers about.
Q. Okay. Do you believe that Mendocino Railway has the right to take private property as a record, and turn it into a campground and an RV park?
A. No. I don't believe that we have the right to take property and convert it -- via eminent domain, and convert it into a campground or RV park.
Q. Do you believe that the operation of a campground and RV park is consistent with the operation of a railroad?
A. I do not believe it is.
Q. Do you believe that Mendocino Railway has the right to take a piece of property and use it. however it wants to?
A. No. I think Mendocino Railway, or any other railway for that matter, has the right to take a piece of property and use it consistent with the plan that they have set forth.
Q. Are you familiar with the term "railroad corporation"?
A. I'm familiar with the -- the suggestion of railroad corporation.
Q. Can you explain what you mean by "suggestion"?
A. Well, a corporation -- a business that is a
railroad that is incorporated would be a railroad corporation.
Q. Okay. And I'd like to refer you to these documents -- they are called Request for Judicial Notice -that I've provided to you.
A. Is that the large stapled packet?
Q. Yes.
A. Okay.
Q. If you'll look at Exhibit $D$ of this request for judicial notice?
A. Sorry. Was that Exhibit D?
Q. $\quad D$, as in dog. It's a -- it's a statute. It's called California Public Utilities Code, Section 230. And it defines railroad corporation.

Do you recall ever reviewing this statute?
A. Yes.
Q. And when do you recall reviewing it for the first time?
A. Oh, I know that we reviewed it most -- well, I believe in our deposition.
Q. Okay. Does -- does the Mendocino Railway believe that it is a railroad corporation?
A. Yes. Without question.
Q. Okay. And does the Mendocino Railway claim to be a common carrier?
A. Yes. Without question.
Q. And you're familiar with the term "common carrier", and what it means?
A. I am familiar with the term common carrier.
Q. And are you familiar with the definition of common carrier, which is -- and the request for judicial notice? It is Exhibit A.
A. A, as in apple, sir?
Q. Yes.
A. Yes.
Q. Okay. And when you refer to a common carrier, do you know if you're referring to what is defined in Exhibit A, or do you have some other definition?
A. No. The definition here adequately states what Mendocino Railway's operation, California Western Railroad, does.
Q. Okay. Does Mendocino Railway also consider itself a public utility?
A. Yes.
Q. Yes, it does? Okay.

And if you look at Exhibit $B$ of the request for judicial notice, there is a statute. The statute is California Public Utility's code, section 216 and it defines public utility.

When you say that you are a public utility, do you believe that you are a public utility based on this California statute, or is it some other reason that you think you are a public utility?

Or if you don't know, you can say you don't know.
A. Well, it says in the opening line, there, that public utility includes every common carrier, and we, California Railway Western Railroad, is, in fact, a common carrier.
Q. Okay. And why do you say that you're a common carrier?
A. Because we are a railroad that has a corporation in the state of California. We are recognized by the Surface Transportation Board as a Class 3 common carrier.
Q. Okay. If you -- if you look at Exhibit C, that's the California Public Utilities Code, section 229, and it appears to define the term "railroad"?
A. Yes.
Q. When you say that your Mendocino Railways is a railroad, is it your understanding that you are a railroad as defined by this statute 229?
A. Yes.
Q. And how do you have an understanding -- you, personally, have an understanding that the Mendocino Railway is a railroad?
A. Well, I mean, we are a railroad.

And as it's defined right here, we do provide special service, and we do have all of the supporting structures that it further defines, tracks, bridges, tresses, right-of-way tunnels, stations depos, yards, grounds, structures, equipment, and all other real estate, pictures, personal property, and every kind used in connection there within.

All of those items that $I$ just listed off are all of the items that make up the California Western Railroad track, which is one of Mendocino's operations.
Q. Okay. And if you look at the -- the end of this statute, it goes on. And this is the third line from about
the middle of the third line on the definition of railroad.
It says, "...and all other real estates, pictures, and personal property of every kind used in connection with, owned, controlled, operated, or managed for public use in the transportation of person or property." Do you see that?
A. I sure do.
Q. So is it your understanding that the Mendocino Railroad transports persons or property?
A. Absolutely.
Q. And it's your understanding that the transportation of persons or property is -- is a function of -- of the Mendocino Railway. Is that correct?
A. That is correct.
Q. And how -- how do you make that determination?
A. Because what the railroad is doing today is no different than what the railroad has been doing for its 137 years of existence.
Q. Okay. So what you're doing today is the same thing that it's been doing in the past. Is that right?
A. That is correct.
Q. So it would be the same that was being done in 1998, for example. Is that correct?
A. 1967, 1956, 1925, and so on.
Q. 2004?
A. 2004.
Q. Thank you. I would -- I'd like to refer you to Exhibit $J$ in the request for judicial notice.

This is a California Public Utilities Commission decision
dated January 21, 1998. The reference number is 1998 Cal. PUC Lexis 189.

And it's titled, "In the matter of the application, California Western Railroad, Inc., for authority to modify scheduled commuter passenger service and seek relief from regulated excursions, passenger scheduling and fares."

Do you see that?
A. Yes, sir.
Q. Do you recall ever reviewing this decision?
A. Yes.
Q. When do you recall first reviewing this decision?
A. I was a part of the process in 1998.
Q. Okay. And so -- so you were a part of the actual process that -- or PUC process, or evaluation for this decision. Is that correct?
A. I was.
Q. Okay. So it would be correct to say that you were aware of this decision since 1998?
A. Yes.
Q. Okay. If you go to the page 5 of this decision, on the bottom of page 5 it says Findings of Fact. Do you see that?
A. I do.
Q. "No. 1, CWRR seeks relief from regulation by commission over its excursion passenger service."
"No. 2, CWRR's excursion surface does not constitute --" and then in quotations, "' -- transportation under the provisions of PU Code section 1007.'" Are you familiar with
what that means?
A. I am.
Q. Okay. So as of this decision, it appears that the California Public Utilities Commission did not think that the CWRR service constituted transportation. Is that correct?
A. No. That is not correct.
Q. Okay. What is wrong with that statement?
A. What's wrong with that statement is the same inconsistency that people from 1998 until present date continue to believe, and that is that the CPUC deregulated the railroad. And that couldn't be further from the truth.

If you turn to page 6 and read line 1 , it says that the excursions and fares provided by the California Western Railroad shall not be subject to the regulation by the Commission.

And if you read further below that, you'll see that the Commission reserves its right to fully regulate the railroad in all other aspects.

Last week, the CPUC inspectors showed up to do their routine inspections of the railroad as an entity that was deregulated or not under the jurisdiction of the California Public Utilities Commission.
Q. Okay. But my question did not have anything to do with the jurisdiction of the Public Utilities Commission, or whether or not it's still regulating Mendocino Railways.

My question referred to what the finding in No. 2 states. CWRR's excursion services does not constitute a transportation under code section 1007.

And my question is is that -- is it your understanding that as far as the PUC is concerned, the CWRR's excursion service does not constitute transportation?
A. Yes. But all of the other services do constitute transportation.
Q. Okay. But it's your understanding that the PUC believes that your service does not constitute transportation from 1998. Is that correct?
A. With respect to excursion.
Q. Okay. And No. 3, which is on page 6, the primary purpose of CWRR's excursion services is to provide its passengers an opportunity for sightseeing. Is that correct?
A. With respect to the -- what it says is absolutely correct.
Q. All right.
A. That its excursion services are for sightseeing. It's other services are not.
Q. Okay. And finding No. 4 says the Commission has concluded that sightseeing is not a public utility function. And it is your understanding that that's what the PUC believes. Is that correct?
A. Sightseeing is not considered a public utility function. That is correct. But all other aspects of the railroad in what we do are.
Q. And when you're referring to other aspects, you're referring to the movement of freight, and the passenger transportation. Is that right?
A. That is correct.
Q. All right.
A. And the other services that we provide to other public utilities as I testified earlier, AT\&T, Pacific Gas and Electric, in 2011 when we transported just about every law enforcement agency in the state and the nation on a 37-day man hunt, and transportation or the contemplation of transporting water for a municipal government.
Q. Okay. All right. Thank you.

And then, if you look at finding No. 5, it says the Commission currently regulates the safety of all services provided by CWRR. Do you see that?
A. I sure do.
Q. And that is a true statement?
A. Absolutely.
Q. If you look at finding No. 6, it states, "While the Commission ceased to regulate the schedules and fares of sightseeing services provided by bus operators, the safety of operations remain subject to regulation by state agency." Is that true?
A. I'm not familiar with the bus business.
Q. Okay. And the next -- next section is titled Conclusions of Law.

No. 1: In providing excursion passenger services, CWRR does not function as a public utility. Is that correct?
A. In providing excursion passenger services, CWRR does not function as a public utility. That is correct.

So our excursion services are not subject to the regulation of fares and schedule.

THE COURT: Mr. Johnson, my clerk has not had a break since 1:15. I think I bypassed it.

So if can we just take a quick 15-minute break so that I'm not violating any rules here? So we'll be back at 4:05. (Recess)
THE COURT: Let's go back on the record,
Mr. Johnson.
BY MR. JOHNSON:
Q. Yes. Thank you, Your Honor.

Mr. Pinoli, will you look at the document Request for Judicial Notice, Exhibit K?
A. Okay.
Q. All right. That is a court of appeal case for the first appellate district, and it's titled City of St. Helena v. Public Utility's Commission. It's dated June 21, 2004, and it is referenced as 119 Cal.App.4th 793.

Are you familiar with this decision?
A. Vaguely.
Q. Okay. And do you recall reviewing it at some point?
A. Briefly. At some point, yes.
Q. Okay. Do you know when that would have been?
A. I don't.
Q. Do you know what the decision says or stands for?
A. No. If you -- if you wanted to refresh my memory, that would be great.
Q. All right. This is a decision in which there was -- the Court was asked to evaluate the Wine Train and the
services that the Wine Train provides in Napa County.
Are you familiar with the Wine Train.
A. I am.
Q. Does one of your companies own the Wine Train?
A. No.
Q. So the Sierra Northern, or Sierra Railroad doesn't own the Wine Train?
A. No, sir. We do not.
Q. Okay. And in this decision, the court of appeal evaluates and discusses the services that the Wine Train provides, and, also in the discussion, it evaluates the CPUC's decision involving the Skunk Train and the -- the services that the Skunk Train provides.

And I won't go specifically through it, but there is a few things I would like to review with you.

If you look at page 7 of this decision -- when I refer to 7, I'm talking about up on the top right there is a page number.
A. Yes, sir.
Q. Okay. On -- on this Section 1, it says, "The Wine Train is not a common carrier providing 'transportation'," and transportation is in quotations.

Do you -- do you -- are you familiar with this portion of the decision at all?
A. No. I mean, I -- I'm happy to read it, if you'd like.
Q. All right. So, I mean, just as you sit here today, you're not aware of the fact that the -- the California

Court of Appeal determined that the Wine Train did not provide transportation. Is that correct?
A. Transportation defined as?
Q. Well, according to this, under that Section 1 here that is referenced, it says, "Our Supreme Court has defined transportation as the taking up of persons or property at some point and putting them down at another."

That's how they define transportation in this case.
A. Sure.
Q. All right. And so -- so prior to today, were you aware of the fact that the Wine Train did not provide transportation as defined by this case?

MR. BLOCK: I'm going to object, Your Honor.
I'm not sure where this:line of questioning is going, but I'm not sure what the relevance is of reading Mr. Pinoli from a legal decision or even his understanding of a -- of a legal decision.

THE COURT: Mr. Johnson, I don't know where you're going with this.

MR. JOHNSON: That's fine, Your Honor. I'll tell you where I'm going with this.

THE COURT: Okay.
MR. JOHNSON: I guess where I'm going with it -and I can deal with it differently, but where I'm going with it is, authoritatively, throughout this process the Mendocino Railway in every document that they have filed with the court and continually throughout the testimony of Mr. Pinoli, he has stated that they are a public utility, a common carrier, a
railroad corporation, and that they are subject to the powers that those types of entities have to proceed with in an eminent domain action.

So, collectively, he's said it hundreds of times throughout this hearing. And my question to him is I'm trying to understand if he really understands what those terms mean.

THE COURT: Okay. Well, I think you're getting into an area where you're really asking him for, you know, some legal opinions.

MR. JOHNSON: Okay. That's fine. I'll --
THE COURT: And I don't know that it makes any difference.

He's testified over the last couple of days -- three days, now, of what the train is all about, and what they intend to do and have done.

And I think then it becomes a legal question, I think.
MR. JOHNSON: Okay. Well, Your Honor, I would just request that the -- that you read this decision.

THE COURT: Well, of course I will.
MR. JOHNSON: Thank you.
THE COURT: And don't assume that I haven't already read it.

MR. JOHNSON: Good point.
Your Honor, I would -- I would move to have the -- or, I don't know if I did move already to have the documents in the request for judicial notice and the supplemental request for judicial notice accepted into evidence.

THE COURT: Well, the Court can take judicial
notice of these documents. I don't know that you need to move them in as exhibits, or anything. I'll take judicial notice. MR. JOHNSON: Just judicial notice. Thank you. MR. BLOCK: And so I assume that the Court will take judicial notice of the plaintiff's request for judicial notice and supplemental?

THE COURT: Absolutely.
MR. BLOCK: Thank you, Your Honor.
MR. JOHNSON: Okay. Your Honor, I would also like to move in exhibit -- my exhibits.

We haven't discussed them, and I don't think it's necessary to go through them specifically right now.

But I would like to move in the responses to certain special interrogatories and form interrogatories that were provided by Mendocino Railway, and they are these documents referenced in the exhibit binder, Plaintiff's Exhibit H; Plaintiff Mendocino Railway's response to Defendant John Meyer's special interrogatory, set 1.

Also, Exhibit J, plaintiff's response to form interrogatories Set 1.

And, also, Exhibit $K$, plaintiff's responses to Meyer's request for admissions, set 1.

And the specific interrogatories, or responses, that I would request the Court take judicial notice of are special interrogatory No. 1, special interrogatory No. 4, special interrogatory No. 7, special interrogatory No. 23, special interrogatory No. 24, and special interrogatory No. 25.

And I think it should be special interrogatory No. 4, but
it is mistakenly referred to again as No. 24.
And, then, also, form interrogatory response 17.1.
THE COURT: Okay.
MR. JOHNSON: Thank you, Your Honor.
THE COURT: Any objection to the admission of these?

MR. BLOCK: Not really an objection, just a clarification.

I mean, first of all, it's just our responses. And while our responses recite the request, it doesn't include the definitions, and things like that.

So I think the -- the request should also be provided to the Court so the Court has a full record to define terms and all of that, No. 1.

No. 2, the request for admissions, obviously, need to be included if you're going to look at 17.1 of the form logs. So let's have a full and complete record, requests, responses.

MR. JOHNSON: That's fine Your Honor.
THE COURT: Can you submit those?
MR. JOHNSON: Yeah. You know, the reason I didn't is because Mr . Block specifically put in the request before the answer. But I have no problem submitting those.

THE COURT: Why don't you submit that as well.
MR. JOHNSON: Thank you.
MR. BLOCK: So no objection to $H, J$, and $K$. And, maybe, to save exhibit numbers and everything, to each of the exhibit numbers will be the request and the responses.

THE COURT: All right. So Exhibits, H, J, and K
will be received.
MR. JOHNSON: Thank you, Your Honor.
(Respondent's Exhibits $H, J$, and $K$ were admitted into evidence.)

BY MR. JOHNSON:
Q. You know, Mr. Pinoli, I would refer you to the exhibit binder, the big one. And there is Exhibit No. 5. And I'd specifically refer you to Exhibit 5-3.
A. Okay.
Q. I believe you testified yesterday that this references the freight cars that Mendocino -- or freight and other cars -- well, can you -- why don't you just state what does Exhibit 5.3 reflect?
A. Sure. I believe that this was testimony on the first day of trial. And it is railroad freight and MOW cars.

The right -- excuse me, the left-hand column is the car number.

The type of equipment is the next column.
The model number has what ae various reporting marks, and other notes or features, the location at the time the list was prepared.

And then the far right column would be any additional notes that are important.
Q. Okay.
A. The cars -- I'm sorry. Go ahead.
Q. No. Go ahead. I didn't mean to interrupt you.
A. The car, the cars are tank car, rock car, flat car, flat car, and a rock car/side dump.

THE REPORTER: Slash what?
THE WITNESS: Side dump.
BY MR. JOHNSON:
Q. So it appears that in the Fort Bragg location there is one tank car and one flat car. Is that correct?
A. At the time this list was created, yes.
Q. Do you know when this list was created, about?
A. I don't recall. I'm sorry.

And the last time I did a walk through the yard, I do believe that that was -- that is correct that the tank car and one flat car were in Fort Bragg.
Q. Okay. And then it appears in willits there is one rock car, one flat car, and one rock car/side dump. Is that correct?
A. Yes. That sounds correct.
Q. All right. Now, are these -- are these cars that are referenced, do you use those for maintenance of the line?
A. They can be used for maintenance of the line.
Q. Okay. Do you use them for maintenance of the line?
A. On occasion, we do.
Q. So if you need to dump rock, you would use a rock car. Is that right?
A. That's correct.
Q. And if you needed to take say, for example, railroads rails out, you would use a flat car. Is that right?
A. That's correct.
Q. And these represent, basically, all the
freight/maintenance cars -- is that right? -- that Mendocino Railway owns?
A. It would represent the freight cars, yes. Maintenance -- additional maintenance equipment would be listed on Exhibit 5-4.
Q. Okay. All right. All right. Thank you very much.

If you'll flip to Exhibit 10?
A. Okay.
Q. It appears -- and this -- would it be correct to say that these are -- or can you explain what -- it says Commute Fares. Can you explain what these documents reflect?
A. So there are three separate documents in here, and these are updates to the commute fares for the years 2014, 2016, and 2017.

And as I testified to earlier, these set out the terms for the depo staff, the ticket agents on which to -- on how to process commute tickets, and also supplies a list in each of the documents where there are residences, who the residences are, their last names, and designates stations that are in bold that are designated flag stops.

While we may be a flag stop railroad, for any of the 40 miles, these are the designated flag stops to be on the lookout.
Q. Okay. So these would be -- these are what are called commute fares? For example, we'll look at the last one, which was updated in 2017.

That starts at Exhibit 10.17.
A. Okay.
Q. All right. So is it correct to say that these are the fares that would apply if -- I think you testified earlier that sometimes they weren't round trips; they were one-way trips. Is that right?
A. That's correct.
Q. So if there was a round trip, or excursion trip, they would not use these commute fares, right?
A. If there was an excursion trip, they would not use these fares.

If there was a round trip for somebody going out to a residence and returning the next day or days later, they would use these fares, because it would be to an intermediate station along the route.
Q. All right. And -- and this 2017, would that be the commute fare that would be in a place now?
A. No. That's a separate document that we reviewed. That's another exhibit in this binder.
Q. Oh. So this isn't the exhibit now?
A. It was replaced by a document -- give me a second. I can point you to where it's at, perhaps.

MR. BLOCK: Exhibit 7.
BY MR. JOHNSON:
Q. Okay. Exhibit 7 went into effect, it looks like, on January 1, 2022. Is that correct?
A. That's correct.
Q. All right. So that was after the filing of this action. Is that right?
A. That's correct.
Q. I would like to go back to Exhibit 10 to the -let's see here. Exhibit 10. It starts at Exhibit 10-17.

If you go to page 10-21, it says on the top of this page Designated Stations and Family Names. Designated station stops are in bold, and all other -- all other are flag stops. Is that correct?
A. Yes, sir.
Q. And then it has -- it looks like it has stations on the left side, and then on the right side are the people that live near those stations. Is that correct?
A. The -- the last names of folks that live at those stations, yes. First names too, in some cases.
Q. All right. And then that one -- this one appears to be for the Fort Bragg line.

And, then, if you flip the page to $10-23$, that appears to be for the -- for the Willits area. Is that right?
A. Yes. Yes.
Q. Okay. And, then, if you go to 10-24, that appears to be the fares as it relates to the different stations. Is that right?
A. Yes.
Q. If you go down to the bottom here, and look at the second sentence, it states tickets may not be sold to nonresidents of the line or guests thereof, and are defined by the proceeding list. Is that correct?
A. Yes.
Q. So does that mean that the only people that can
buy these commuter tickets are the ones that are listed on the previous pages?
A. Given that it is all private property and there is no public lands, you wouldn't be transporting somebody to trespass.
Q. Okay. So the answer is yes. Is that correct?
A. That's correct.
Q. So the only commute -- the only people that can buy commuter tickets are the ones that effectively live out there or their guests?
A. That's not necessarily correct, because when through service was offered before the closure of the tunnel, the railroad had a partner arrangement with Mendocino Transit Authority, and passengers could ride from either Fort Bragg or Willits to the opposite end one way without restriction.
Q. Okay. But the way that it's written here, that's the way it works now, right?
A. Yes.

THE COURT: Can I -- can we explore this further?
So there was an agreement with MTA?
THE WITNESS: Yes. Over the years, it started out when Glenna Blake was working for MTA, and, certainly, before she had passed away, that there was an arrangement with MTA where you could buy a ticket similar to, like, a punch card, if you will.

And you could use that punch card to travel between Fort Bragg and Willits, or vice versa.

THE COURT: And it wasn't for sightseeing, or the
tours that are given, or anything? It was just to get to and from?

THE WITNESS: That is correct, Your Honor.
THE COURT: So is there any documentation of that agreement? How long ago was that?

THE WITNESS: I would have to look. It's been something that the railroad has done on again, and off again.

The -- when Ms. Blake was alive, it was -- they had received -- as I recall, they had received some grant money. And it was the grant money that they used to pay, or -- or support/subsidize the program.

THE COURT: But that program -- when did it stop? I mean, when was the last person to utilize that program? When did that happen?

THE WITNESS: I don't recall when the last person was to utilize the program. I certainly know that it did stop as a result of the tunnel's closure.

THE COURT: Okay. That would be important information. If there are any agreements within MTA, I would really like to see those.

MR. BLOCK: Mr. Pinoli, can you search for those?
THE WITNESS: Yes. We will absolutely do a search for those, and, to the extent that they exist, we will make them available to our counsel.

THE COURT: Okay.
MR. BLOCK: I would also -- I mean, while we're on the topic, I'll just point out that there is a reference to commute passenger service with the MTA --

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THE COURT: Right.
MR. BLOCK: -- in the city of Fort Bragg. Staff
report regarding the build grant.
THE COURT: Okay.
MR. JOHNSON: Just on the record, for this particular question-and-answer session, I would like to read what Mr . Pinoli said in his deposition.
THE COURT: Okay. What page.
MR. JOHNSON: 27. This is page 27, line 12.
"QUESTION: Okay. And then the ongoing passenger rail operations, can you give us a general overview of what they consist of?"
"ANSWER: At present, there are trains that depart from Fort Bragg and Willits."
"Those trains do carry passengers between two towns, or between Fort Bragg and its then destination and back to Fort Bragg, and Willits to its end destination and back to Willits."
"Throughout the course of the year, the railroad is called upon by residents of the line who may have access impaired because of weather, or simply the location, and that the only way for them to get in and out is by rail."
"QUESTION: Okay. So are you just -- just to clarify, you're running rail -- you're running passengers out from Fort Bragg and then back to Fort Bragg on a daily basis. Is that correct?"
"ANSWER: At this time of year, multiple times per day."
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"QUESTION: And in the wintertime, the trips go down? "
"ANSWER: The schedule has a decrease, but we don't ever have a month or a week, let's say, where we're not operating."
"QUESTION: Okay. And, then, you also do the same thing from Willits. Is that correct?"
"ANSWER: That is correct."
"QUESTION: You go back -- you go out, and come back?"
"ANSWER: That is correct."
"QUESTION: And those are -- those passenger services are mainly for tourism purposes. Is that correct?"
"ANSWER: Yes."
THE COURT: Thank you.
BY MR. JOHNSON:
Q. I believe Mr. Block asked you last week, or -- not last week, a day or so ago about the commuter fares. Is that correct?
A. Yes.
Q. And I believe he stated that these commutes -commuter fares were -- were something that the public could take advantage of. Is that correct?
A. That's correct.
Q. And, in fact, based on what's stated here at least, at the time frame that this lawsuit was filed, the public could not take advantage of those commuter fares unless the person actually lived out there on the line. Is that
right?
A. I'm sorry. Repeat the question, please?
Q. The only people that could take advantage of the commuter fares at the time the lawsuit was filed were people that lived on the line -- is that right? -- and their guests?
A. That is correct.
Q. Did you -- did you review the trial brief that was filed by the Mendocino Railway?
A. Yes.

MR. JOHNSON: I don't -- I don't have an extra copy of it.

THE COURT: Do you want me to give him mine? I printed it out of my notebook. BY MR. JOHNSON:
Q. Okay. That would be great.

Okay. I'd like to refer you to the bottom of page 10 of the Mendocino Railway trial brief.
A. Okay.
Q. At the last -- so it's the very last sentence that is cut off on the bottom of page 10 .

It starts out and states, "The STB has exclusive jurisdiction over the construction and operations of railroad property and facilities."

And then it references a federal court case. And then it states, "That means state and local laws and regulations governing railroad construction and operations are federally preempted, but different state law cannot be used to impair a federal railroad's ability to operate and conduct needed

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facilities."
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Do you see that?
A. I do.
Q. So in saying that -- in making that statement, do you have any idea, or do you know -- are you -- is the Mendocino Railway making the argument that the state court does not or should not be evaluating whether or not eminent domain can occur on -- on Mr. Meyer's property for this project?
A. I believe you're asking me two different questions.

You're asking me a question of if the federal jurisdiction which allows railroads to construct facilities consistent with its operation are different than the state laws surrounding eminent domain which the state courts have jurisdiction over.

So you're asking me, I believe, two different questions.
Q. Well, I'll rephrase the question.
A. I'm happy to carry on, if you'll oblige.
Q. Okay.
A. And that is that the Mendocino Railway recognizes that a state court has the jurisdiction. It's our complaint against Mr. Meyer, and we're here and have been here for three days.

So to suggest that the state court doesn't have jurisdiction in this matter, we would be sitting here contrary to that belief.
Q. Okay. Good. Thank you.

So just to -- just to be clear, it would be correct to state that the Mendocino Railways does not believe that federal law preempts California eminent domain laws that apply to the taking of Mr. Meyer's property. Is that right?

MR. BLOCK: You asked for his understanding, correct?

BY MR. JOHNSON:
Q. Yeah. Your understanding?
A. My understanding is that if we were using a federal preemption, then this would be the wrong venue to argue that.
Q. Okay. So would it be correct to say, then, that the federal preemption does not apply to the taking of Mr. Meyer's property?

MR. BLOCK: Objection. Calls for a legal conclusion.

THE COURT: Yeah. It calls for a legal conclusion. But I think he's answered your question based on his understanding.

MR. JOHNSON: All right.
THE WITNESS: Your Honor, would you like this back?

THE COURT: Yes. Thank you.
MR. JOHNSON: I have a few photographs I would like you to look at.

Perhaps I can just give them to you to mark for me, and then I'll continue to ask a couple more questions? Thank you. Let's do them individually so it will be easier to identify.

BY MR. JOHNSON:
Q. Okay. Mr. Pinoli, I believe it was yesterday.

On one of the days we were here, you went into a discussion -- you went into a discussion about the requirements for -- infrastructure requirements for hauling freight. Is that correct?

Do you recall that as far as the weight capacity for bridges and things?
A. Bridge standards. 286 standards? Yes.
Q. Can you state those standards require that the bridges be able to withstand 286,000 pounds?
A. That's correct.
Q. So that applies -- that -- that weight applies -how is that analyzed?
A. The -- the requirement doesn't -- so in order to be 286 compliant, it doesn't mean that your bridges have to withstand 286,000 pounds, unless you have a car that exceeds its load 286,000 pounds.

If you don't have a car that exceeds 286,000 pounds, then the 286 standard doesn't apply.

But if you're checking the 286 box, then you're checking the box that says your bridges are 286 compliant.
Q. Okay. And I believe you testified that your bridges are compliant with that. Is that correct?
A. All of the bridges of the railroad are compliant with 286 standards, and meet Class 1 conditions.
Q. Okay. Now, I believe you also testified yesterday that the -- from the Willits side -- when you leave the
station from the Willits side, generally, the train goes out -- the excursion passenger train goes out seven-and-a-half miles and then returns. Is that correct?
A. Yes, sir. The excursion passenger train travels about seven-and-a-half miles, and then returns.
Q. Now, are there -- on a regular basis, are there trains that are going farther from Willits -- farther out the line?
A. There are.
Q. What are those trains?
A. Work trains and/or the transportation of passengers to the residences.
Q. Okay. So those would be the commuters that we just discussed? Those families?
A. Yes, sir.
Q. So besides maintenance and those commuter trains, are other trains going out there?
A. Besides maintenance, there may be, yes, absolutely.

East -- excuse me, west of where the current excursion operations stop, there are service requests for freight or for other public utilities to access and service their infrastructure.

So there are trains that do travel beyond the limits of where an excursion train would travel.
Q. Okay. So those trains would go out there if there was a request for freight or some other type of request. Is that correct?
A. That's right.
Q. Now, does the Mendocino Railway keep its tracks to the same standards in the first seven-and-a-half miles as they do for the remainder of the track?
A. So the -- the entire railroad meets a Class 1 standard. The -- the first seven-and-a-half miles departing Willits may be Class 1 Plus, maybe up to a Class 2, possibly.

But the -- the requirement for maintaining the railroad's infrastructure doesn't change.
Q. Okay. But I would expect that the investment in the tracks do change. Is that correct?
A. I'm sorry. Could you clarify?
Q. The Mendocino Railway's investment in the tracks after the seven-and-a-half miles is probably a lot less per mile than, say, the first seven-and-a-half miles. Is that a correct statement?
A. Not necessarily. Because we -- if there are issues, we will address those issues.
Q. Okay. When -- it's your intent to, or it's the Mendocino Railway's intent to expand its freight operations. Is that correct?
A. That's correct.
Q. Is it going to require additional investment in the actual rail lines and maintenance of the rail lines?
A. Yes. The maintenance is ongoing, sort of equated to the painting of the Golden Gate bridge. It never stops.
Q. Okay. But your plan is -- based on your testimony, is to have transloads and other things that you're
not doing right now.
And my question to you is would that require the railroad to significantly spend a significant amount of more money on the maintenance and improvement of its existing rail line before it can proceed on that kind of operation?
A. There needs to be improvements, but that is continuous. Significant improvements? I wouldn't characterize it as significant improvements.

MR. JOHNSON: Okay. You know, Your Honor, at this point, I have these -- these photographs, and then I have a few additional documents, but I'm not going to be able to get all of this done in the next 15 minutes.

THE COURT: Okay. So let's go off the record.
(Discussion held off the record.)
THE COURT: Back on the record. So let's just wrap up for today. So we're going to recess for today. We're going to resume on Monday at 9:00 a.m.

Counsel for the plaintiff may appear via Zoom, given the distance that they have traveled, and I won't hold it against you at all.

And you just need to log into Department E Zoom, and we'll have that on.

And then Mr. Pinoli will be here in person, and, Mr. Johnson, you'll finish your questions and get your exhibits in. And then if there is any redirect, feel free to do that.

MR. BLOCK: Thank you.
THE COURT: Okay?

MR. BLOCK: Thank you, Your Honor. THE COURT: Thank you.
(Recess)

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STATE OF CALIFORNIA )
    ) SS.
COUNTY OF MENDOCINO )
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    CERTIFICATE OF REPORTER
    I, CAROL JEANNETTE DEUCHAR, A CERTIFIED SHORTHAND REPORTER OF
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    PAGES, NUMBERED 173 TO 322, VOLUME NO. 2, INCLUSIVE, ARE A
    TRUE AND CORRECT TRANSCRIPTION OF MY SHORTHAND NOTES TAKEN ON
    AUGUST 25, 2022, IN THE MATTER ENTITLED, MENDOCINO RAILWAY,
PETITIONER, VERSUS JOHN MEYER, RESPONDENT, NO.
SCUK-CVED-2020-74939 IN THE :CIVIL FILES OF THE SUPERIOR
COURTS, STATE OF CALIFORNIA.
DATED THIS 24TH DAY OF SEPTEMBER, 2022.
Gavel. Yeannete Derchar
CAROL JEANNETTE DEUCHAR
CERTIFIED SHORTHAND REPORTER, \#13877


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